Optimize Your Pages

allisonluxuryhomesgroup ...



132 11.2K 5,253
Posts Followers Following

David + Teather Allison



Followed by sarasota_florida_usa, sarasotaexperience and 11 others

Follow

Message

Contact











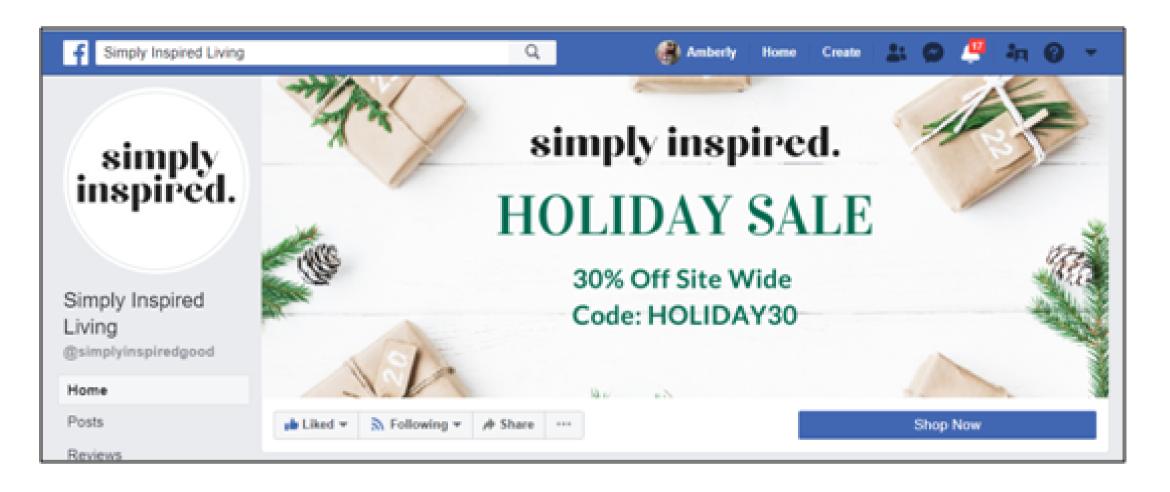
Waterside Pulte Homes Toll Brothers Neal Homes Lennar H





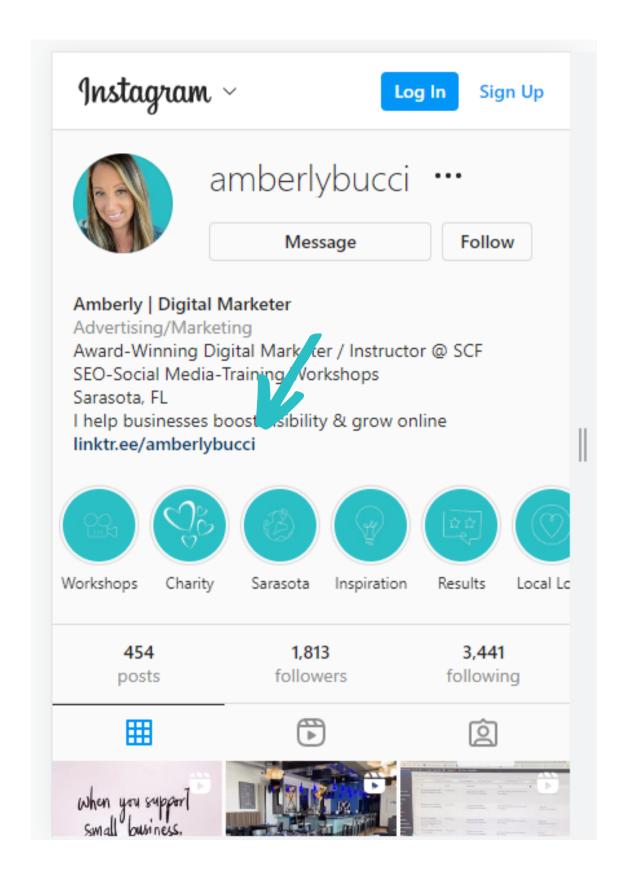


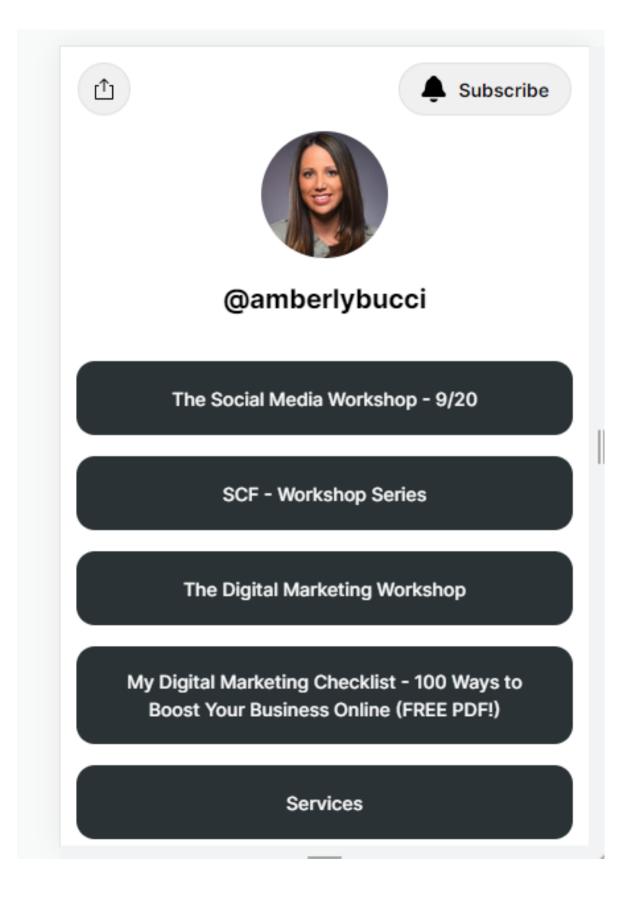
Optimize Your Pages



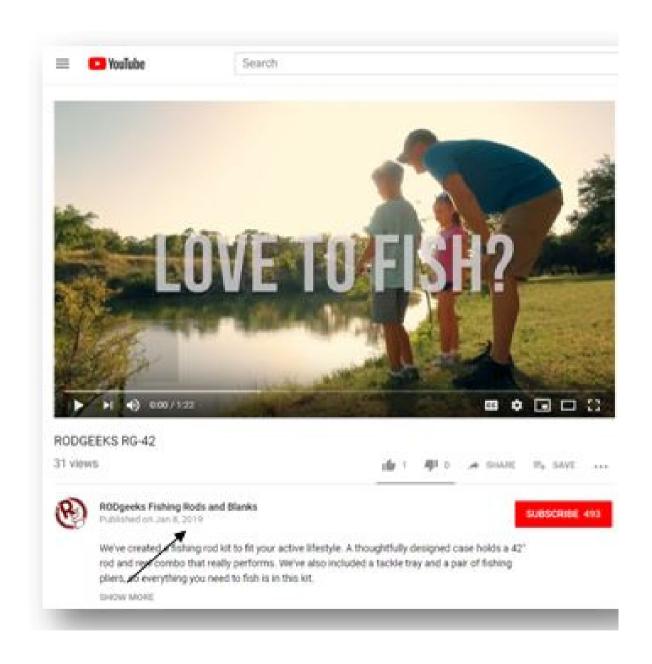


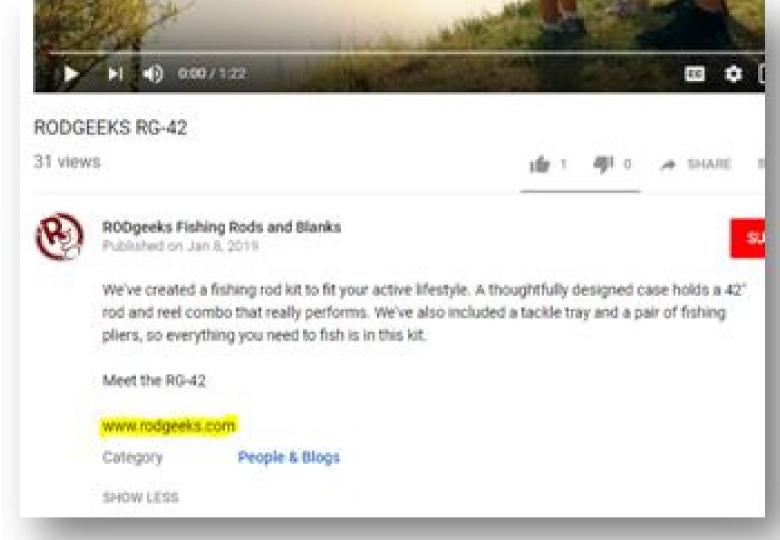
Optimize Your Pages



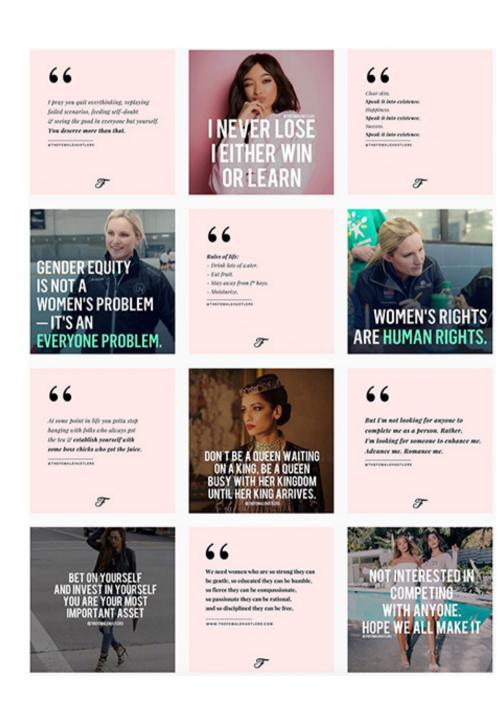


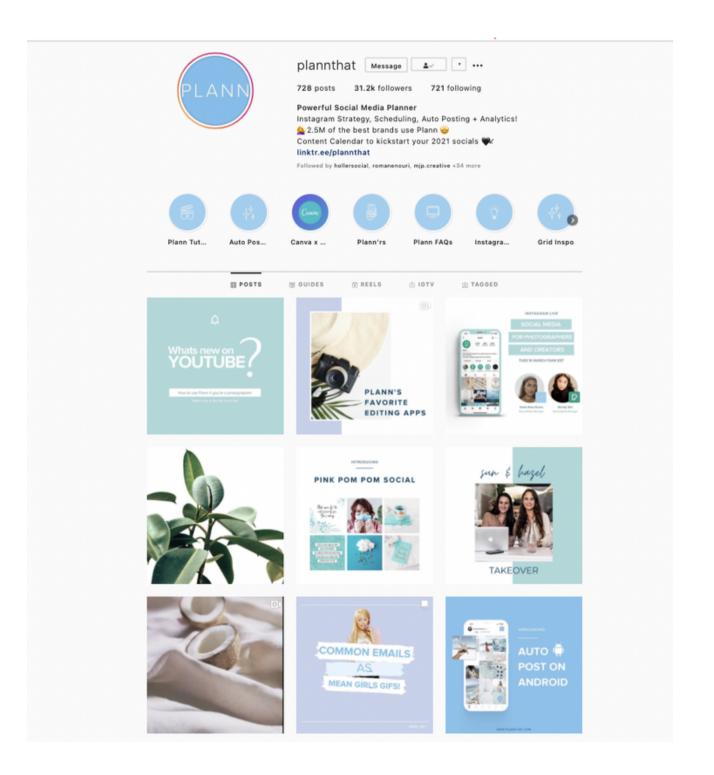
Add Links in Your YouTube Videos



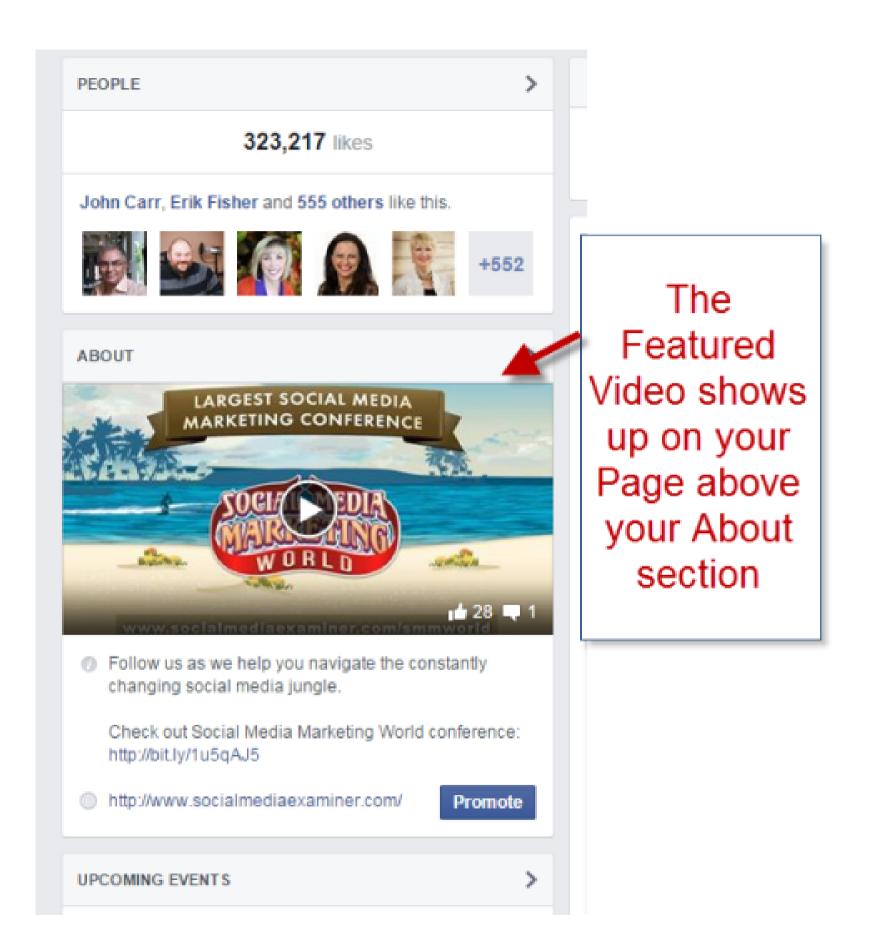


Use Brand Colors

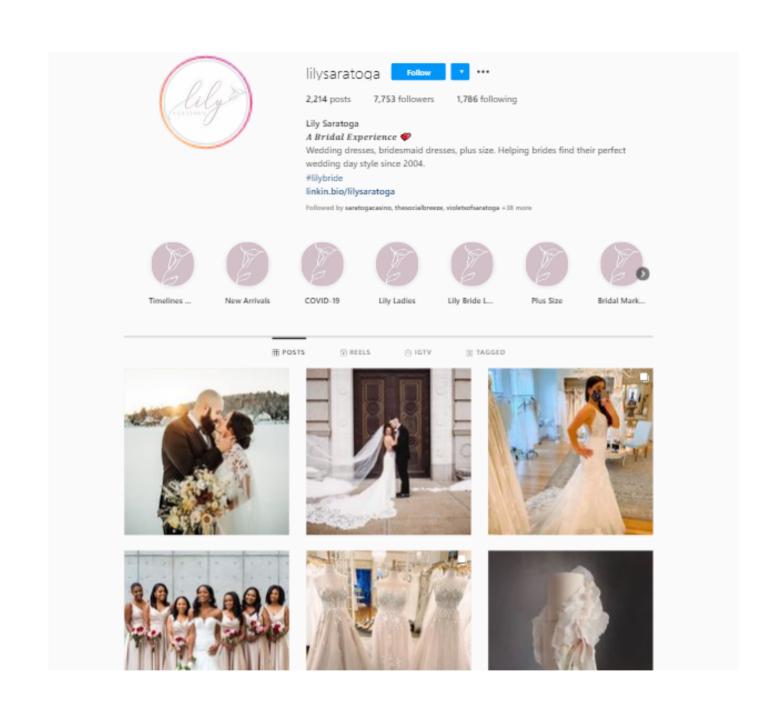


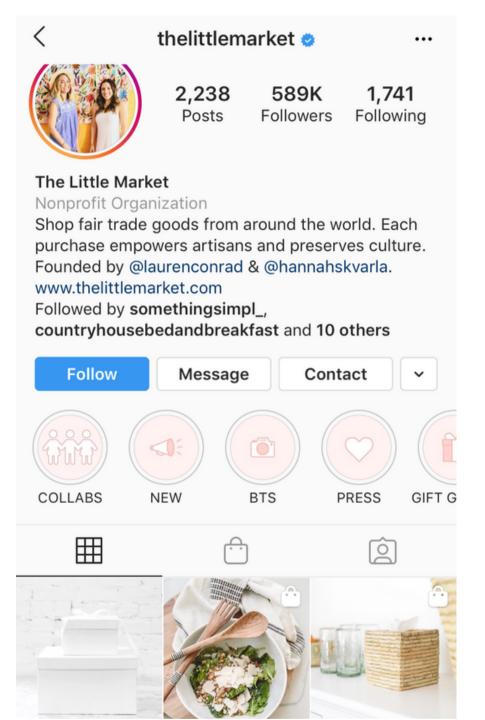


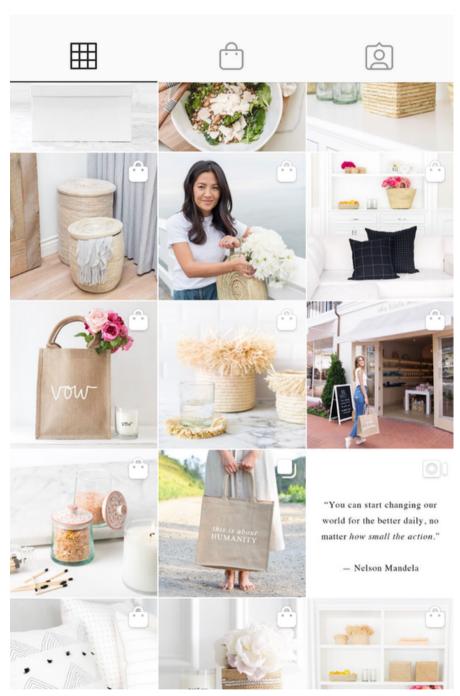
Add a Featured Video



www.youtube.com/watch?
v=AyXGZjORdX4

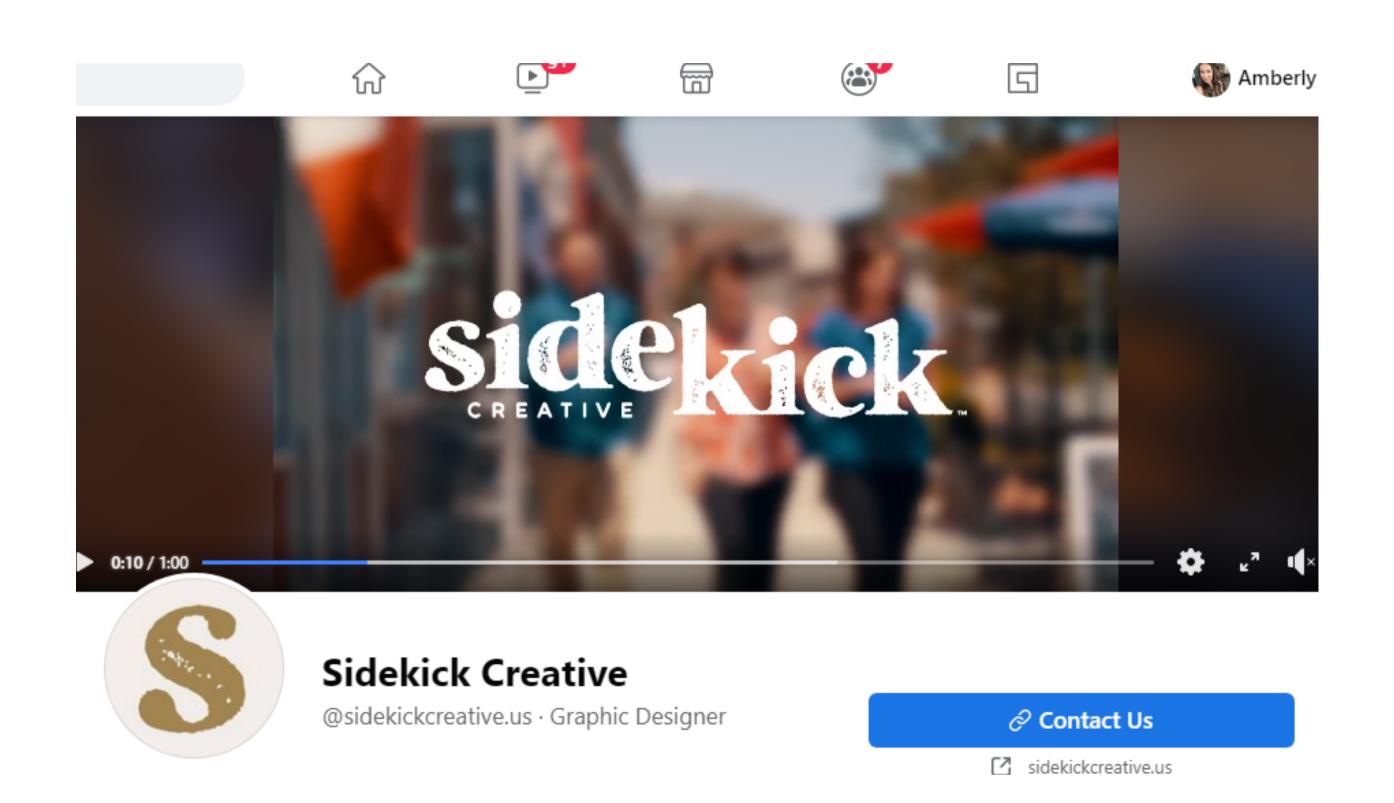






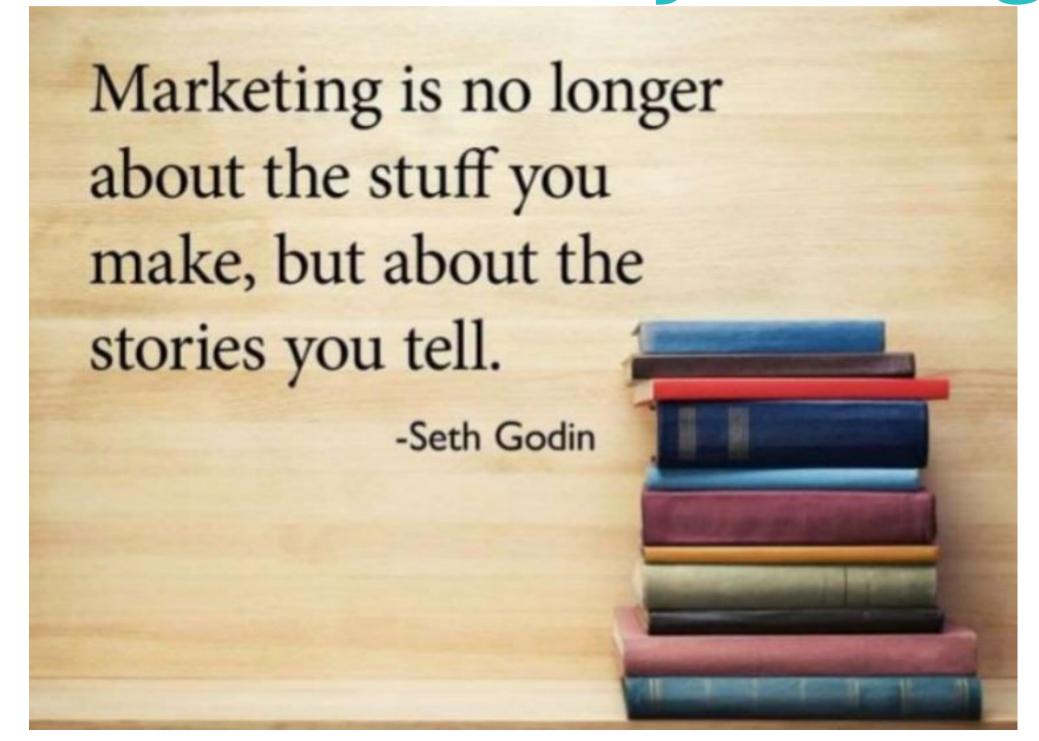
Colors match brand, images are beautiful Use your highlights to creatively tell your story and showcase products or services

Add a video to your cover photo



Content Ideas

Focus on Visual Storytelling



Educate

Entertain

Inspire

Educate

(Video demos, blog posts, how to's, FAQ's)

Entertain

(Reels, TikToks, "edutainment')

Inspire

(Statistics, stories, motivational quotes)

What is the 80/20 rule?

The 80/20 rule indicates that 80% of social media posts should be useful to your audience — meaning, it educates, entertains, or offers a solution to their problems — and only 20% should explicitly promote your business.

(1 out of every 5 posts should be include a strong CTA)

A strong relationship will pay off over time because your audience will get to

30 Ways to Build the "Know, Like, and Trust" Factor: https://www.copyblogger.com/30-know-like-trust-actions

FAQ Fridays



Humor

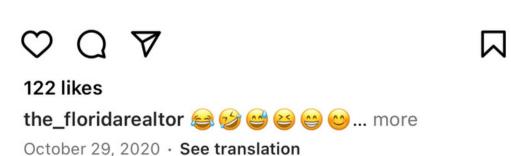


Use Humor



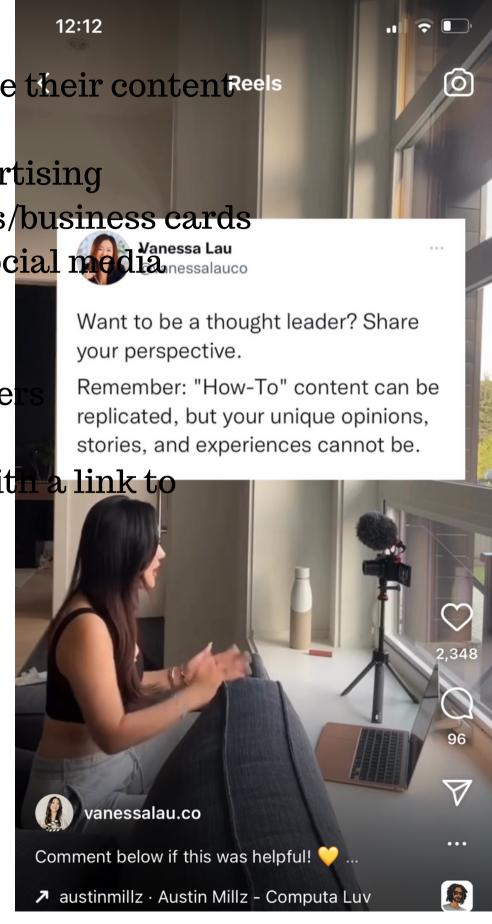
If one door opens and another one closes, your house is haunted. Let me help you sell it!





How do you Boost Your Following?

- 1) Like/Comment on other pages posts
- 2) Follow influencers in your niche and share their contenteels
- 3) Respond to your followers
- 4) Post your social media in your print advertising
- 5) Add social media to your email signatures/business cards
- 6) Add a sign in your storefront with your social medianessalauco
- icons/ content
- 7) Run a contest
- 8) Share valuable content that benefits other
- 9) Comment in relative Facebook groups
- 10) Comment in relative LinkedIn Groups with a link to valuable information
- 11) Advertise
- 12) Give away something for FREE!



STOP SELLING START HELPING

- •How can you help your target audience?
- What is your audience searching in Google that you already know the answer to?
- •What FAQ's do you receive?

Share a Lead Magnet



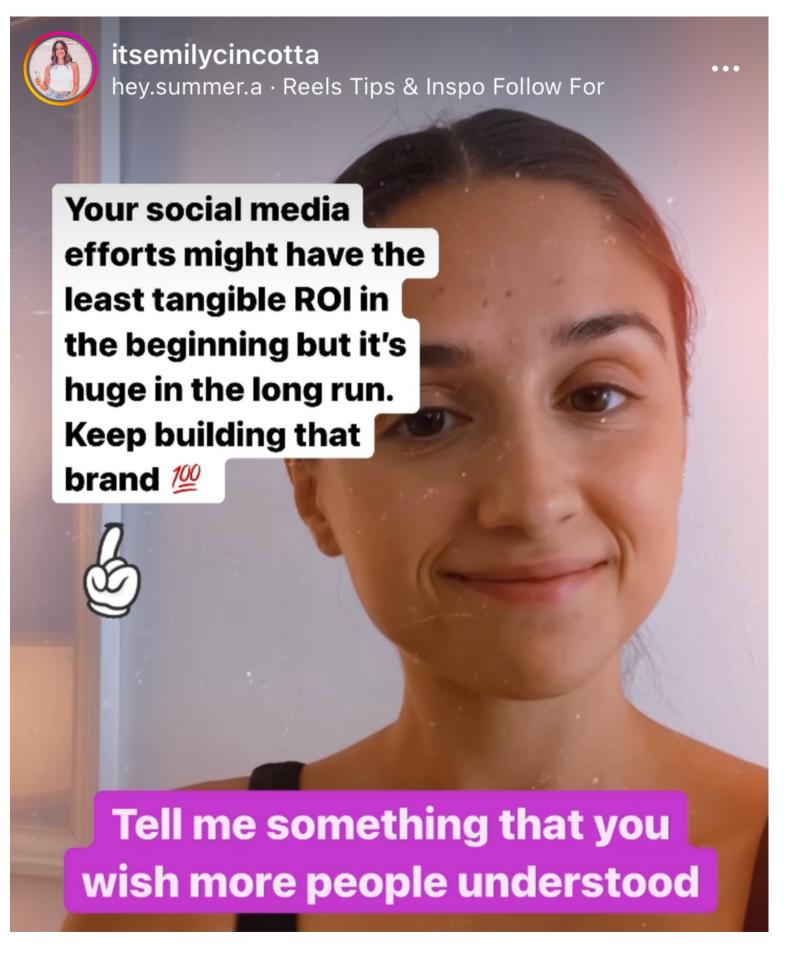
Lead Magnets

- -Whitepapers
- -Checklists
- -Webinars
- -PowerPoints
- -Videos
- -Tutorials
- -Demos
- -Coupons
- -Toolkits
- -Ebooks
- -Free Consultation
- -Free trials

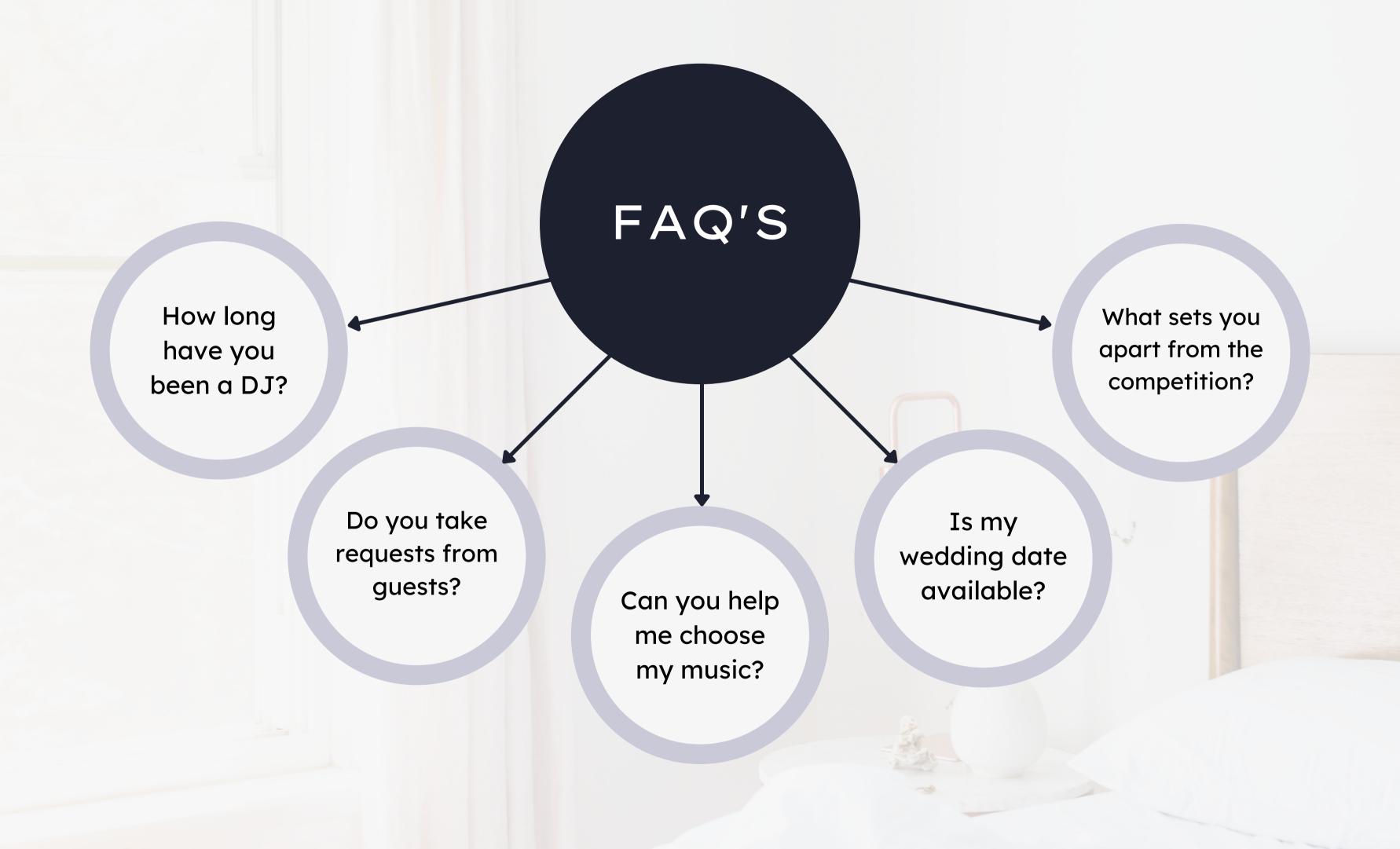


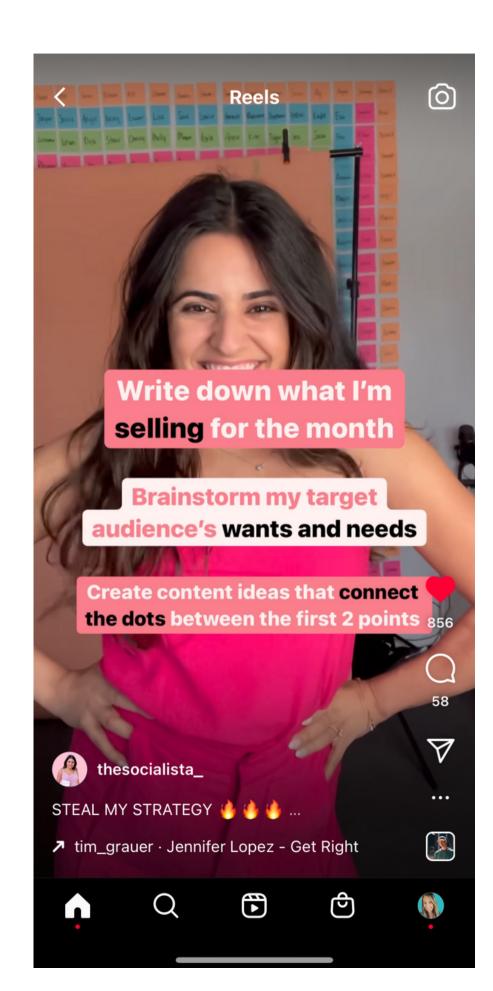
www.center4c.com

. . . .



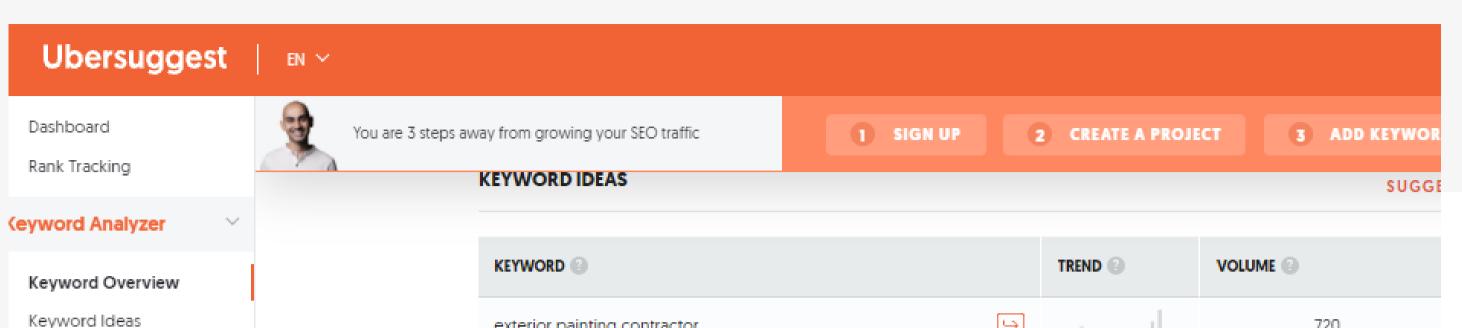






What are your customers struggles/concerns/desires?





exterior house painting contractor

Keyword Lists NEW!

Competitive Analysis

Content Ideas

SEO Explorer

exterior painting contractor

exterior painting contractors

exterior painting contractors

exterior painting contractors near me

Exterior painting contractor near me

Top 5 Curb Appeal Tips from an Exterior Painting Contractor exterior painting companies near me



Posted on August 19, 2021 by James Atherion

The term "ourb appeal" generally refers to the attractiveness of a house and its surroundings when viewed from the street. It is the first impression for your house when guests - and even potential home buyers - arrive. So if you're looking to sell your house, improving its curb appeal can increase the value and...

Read Moreo

Inspirational





Chris Prado • 3rd+
New Home Consultant at M/I Homes, Inc.

Woke up this morning Dreaming Big!

The ability to dream big requires vision. Vision of what something can become. Everyday I see the results of dreaming big as I witness the progress and envision the future in this community and in the many I have helped grow along the years. To see individuals and families build a home is an amazing experience. Each community and each home started with DREAMING BIG!

When one person dreams big, they achieve results... imagine what we get when we put our dreams and visions together. Let's do it!

Don't forget to Dream, and make it BIG. You deserve it.

Allow me to Welcome you to Better, at M/I Homes.

#mihomes #dreambig



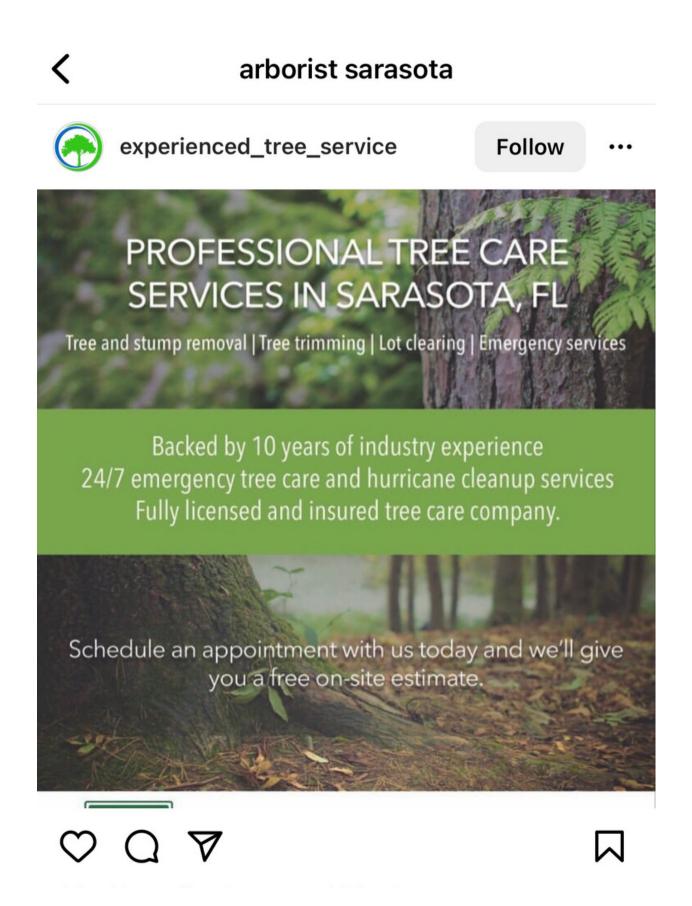
Highlight Your Results



WHAT IS YOU UNIQUE SELLING POINT?

WHAT SETS YOU APART?

Unique Selling Point



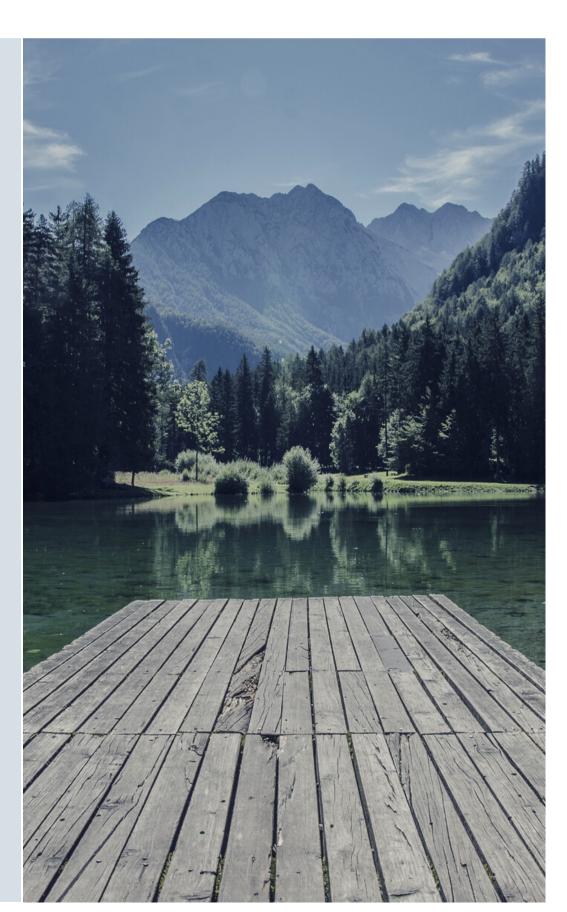
Share offers

50%

DISCOUNT

Present this gift voucher at any of our branches to receive discounted photography lessons

WWW.SHUTTERGRIDSTUDIOS.COM



Collaborate with Local Partners



Our latest guest in our "Kickin' It with Creatives" series also happens to one of our sponsors for the Creative KickStart! Amberly Bucci is a local business owner and super talented in the world of SEO and social media. We know from personal experience just how valuable her knowledge and easy-to-implement strategies are. We are so excited that she will be donating a Social Media Consultation & Mini SEO Audit to the winner of the Creative KickStart! To learn more about Amberly and to get some quick digital marketing tips, visit the link below!



Awards





Fan Photos



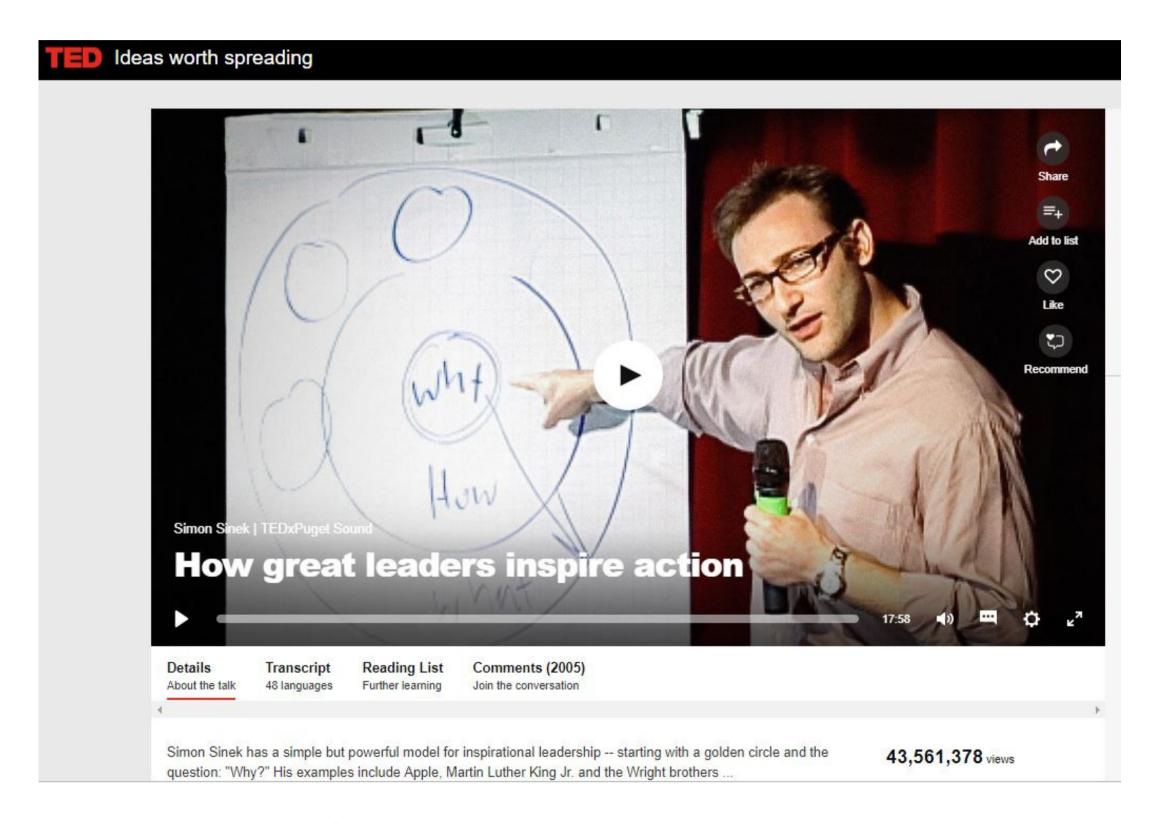
Saratoga Paint and Sip Studio added 44 new photos to the album: Lighthouse, 4-24-15 (Latham).



Featured Fan of the Month



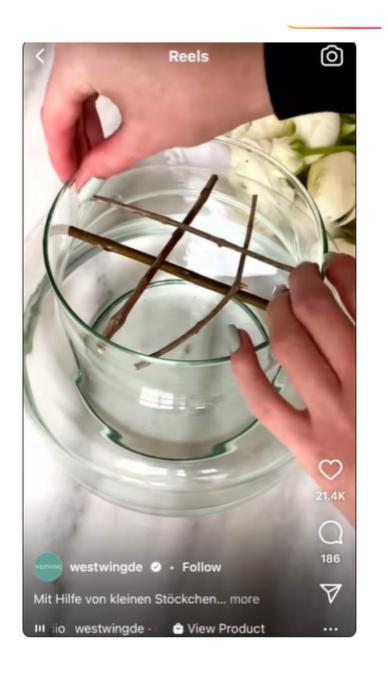
Share Your Why



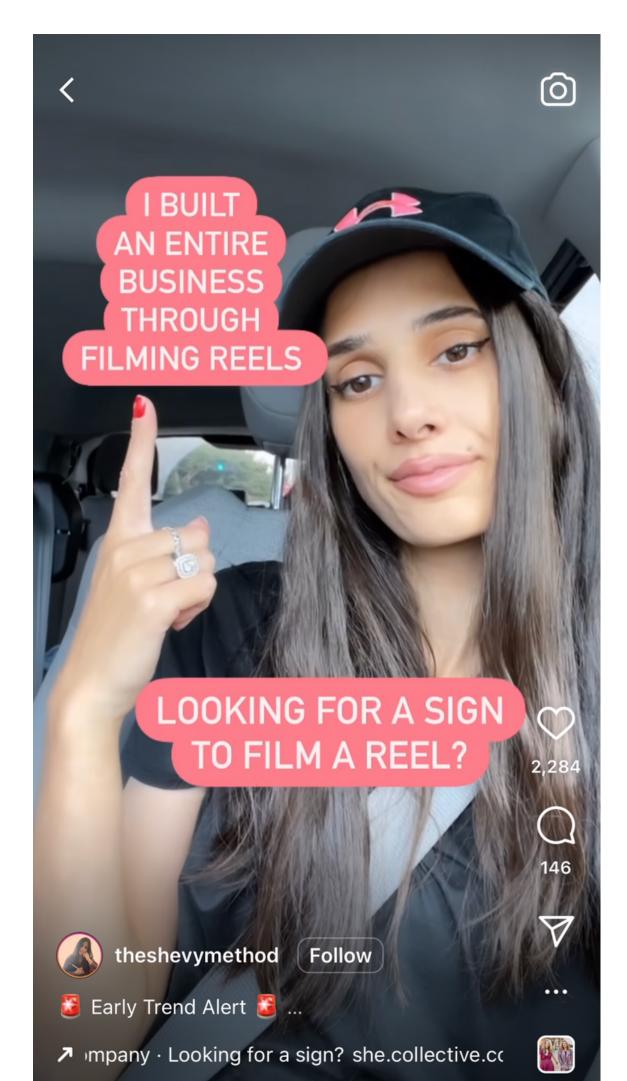
Every business has a story. What's yours?

What are Instagram Reels?

Reels are entertaining, immersive videos where you can creatively express your brand story, educate your audience, and get discovered by people who may love your business.





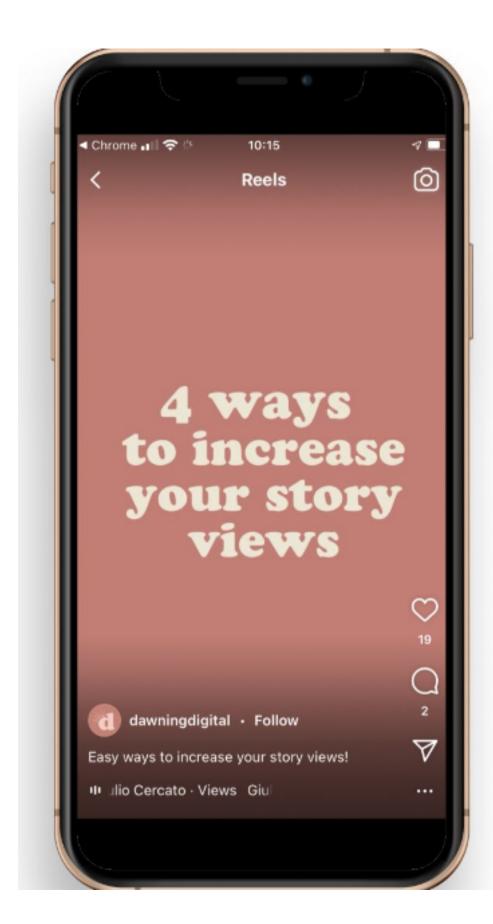


1-Week REEL challenge!

- 1. Introduce Yourself
- 2. Share 4 Tips
- 3. Share a struggle that your customer may have & how you can help them
- 4. Share a tour or pictures of your office / teammates
- 5. Share a short clips of your day A Day in the Life
- 6. Share something you wish more people understood
- 7. Share a past successful post as a video

Process for Making Reels

- Go through the reels tab on Instagram and find reels to recreate for your your niche
- Save all the audios that you want to recreate.
- Make a content plan for what each reel will be about: topic, words to type on the screen, audio to use etc.
- Prepare 2-3 outfits depending on how many reels I want to create in one go.
- Film 5-10 reels in one sitting. It may seem like a lot, but with practice you will be able to batch film tons of reels in a couple of hours.
- Put them in a saved folder in your phone
- Edit and share!



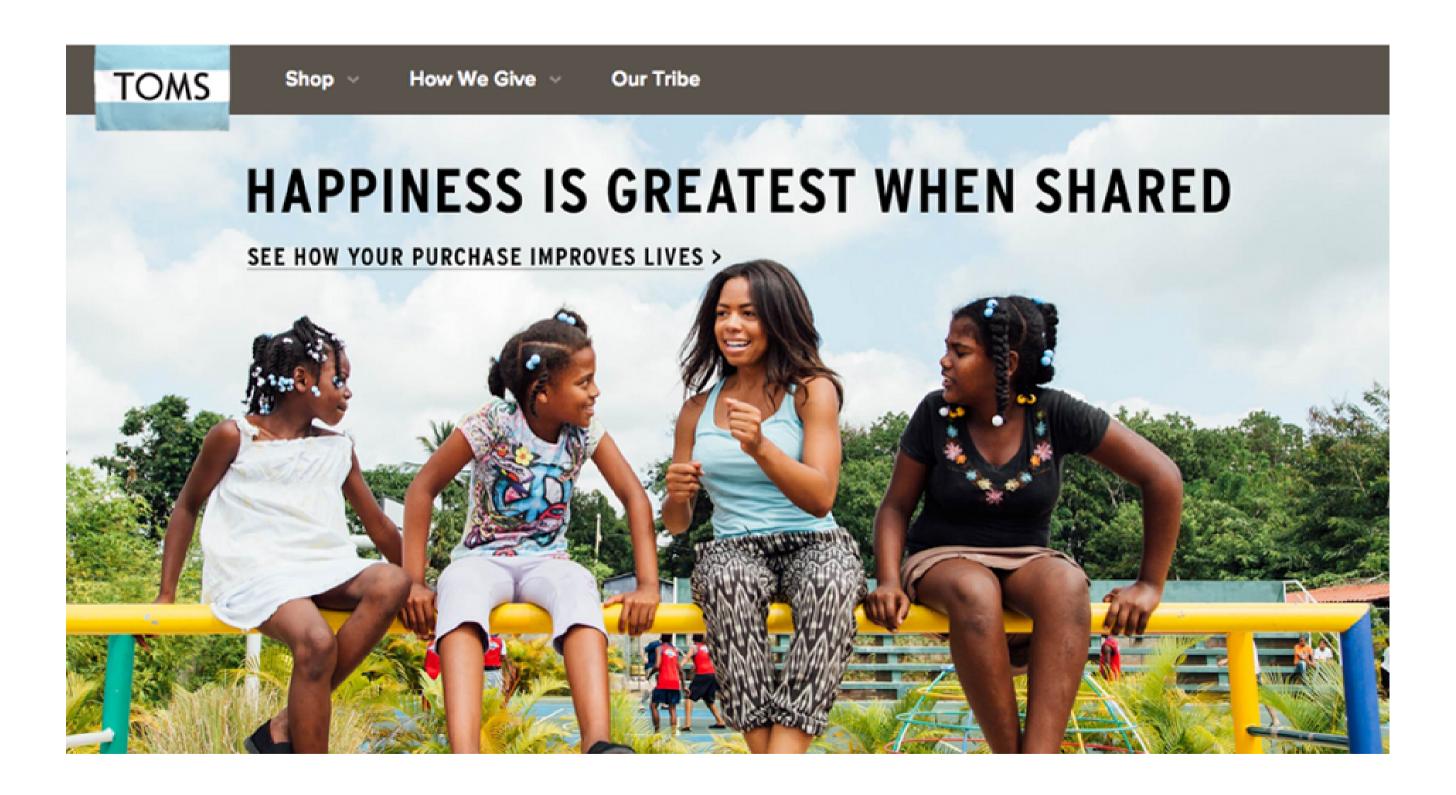
Let go of your fears!

Remember there is no right way to create a reel. Instagram users agree it's important for brands to post real/raw/unpolished content.*

Share Lead Magnets

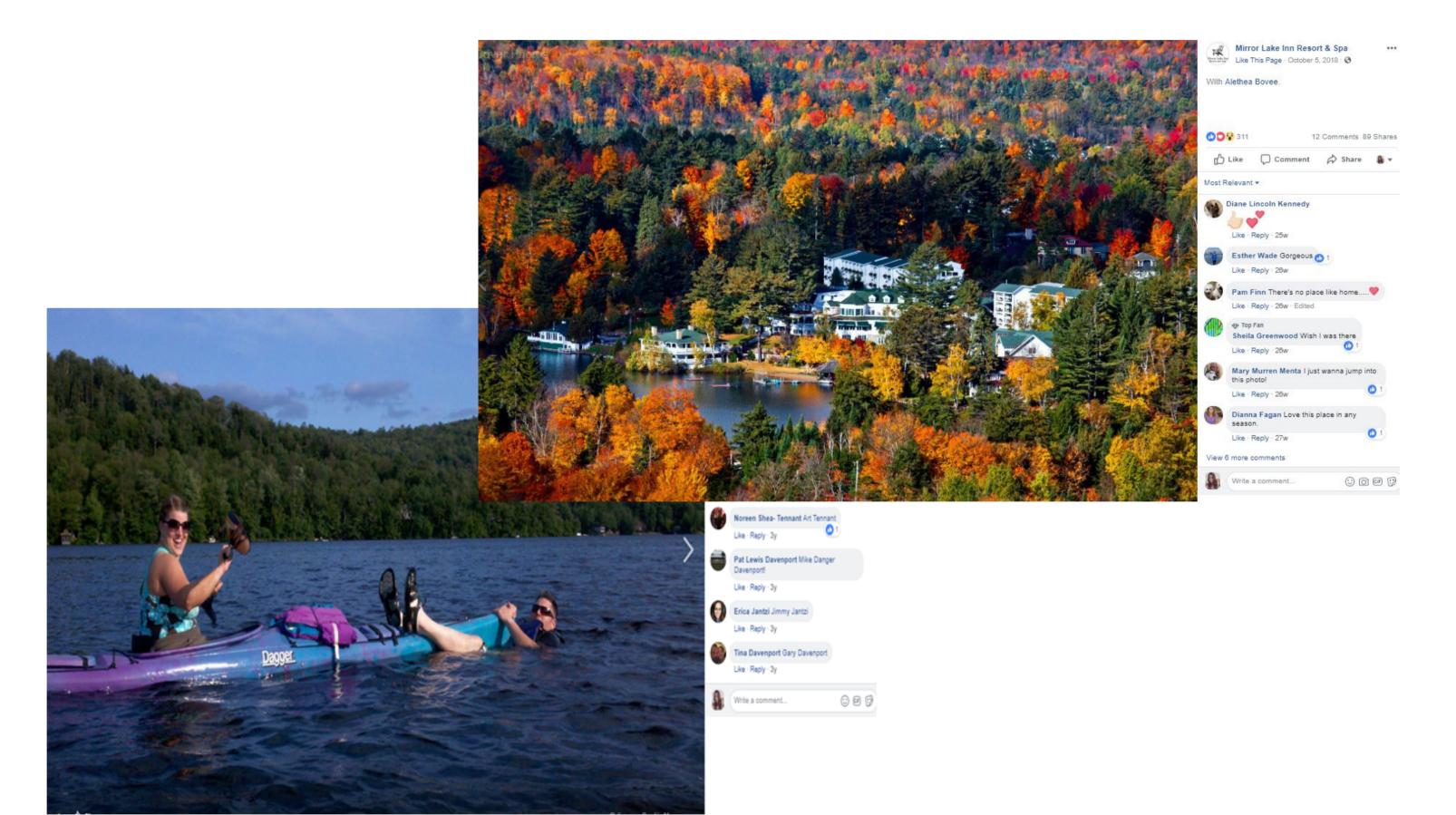


Provoke an Emotion



"Products are 25% of what you sell. The rest is an intangible feeling." - @LarockFraser

Sell the Experience



Behind the Scenes













Liked by **glensfallsliving** and **18 others aja_architecture** A day in the life of an architect ...

more

Capture Moments. Share real stories from your customers.



Image Testimonials



"Absolutely the best Photographer you could ask for."

Steven & Jaimie Pappas



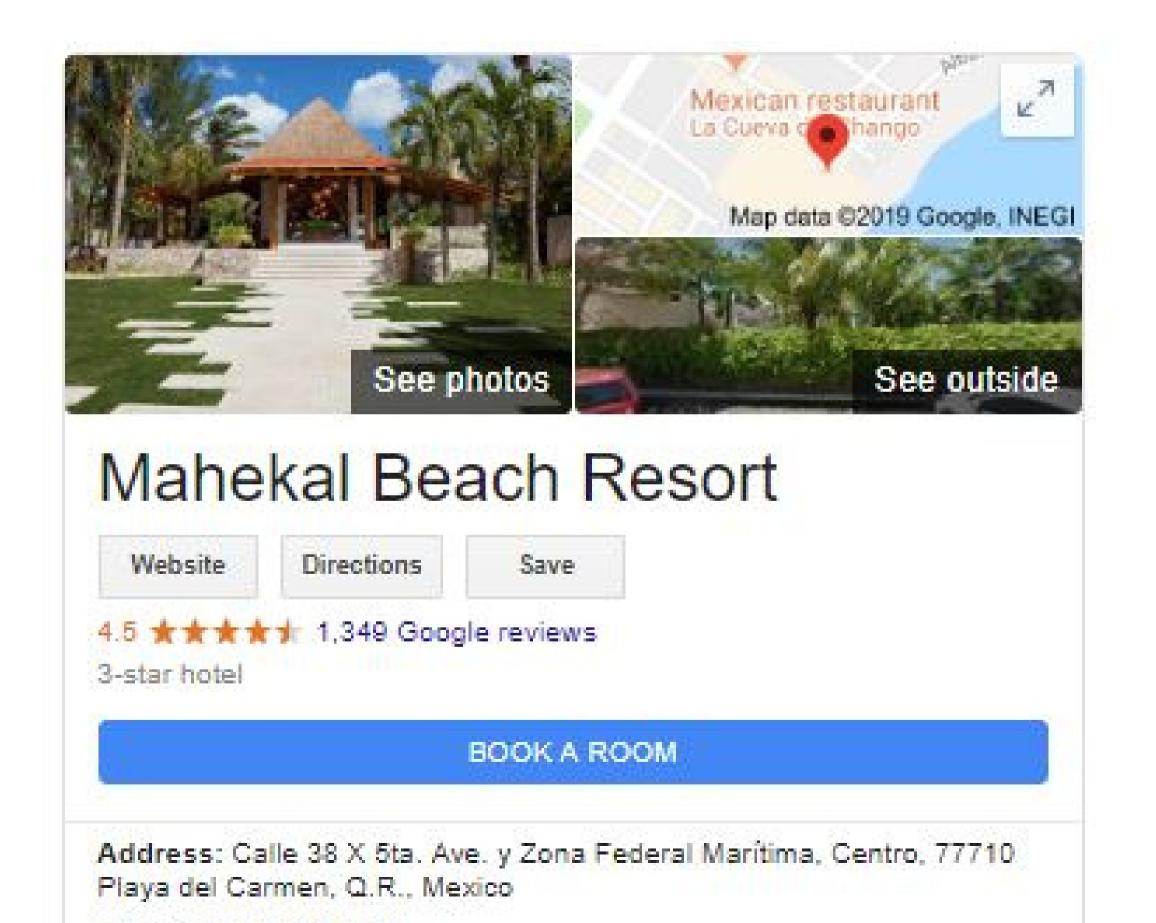
"Thank you Marie, the team and community for giving me words and tools to make this massive change."

MARIE-PIER T. QUEBEC, CANADA

Our work opens people up emotionally & creatively. Curious what might be in store for you?

GET INSPIRED >

Testimonials



Highlight Employees



Mazzone Hospitality at Mazzone Hospitality Corporate Center

March 23 · @

Sushi and Sake tonight in the @mazzonehospitality Test Kitchen with Chef Saso!



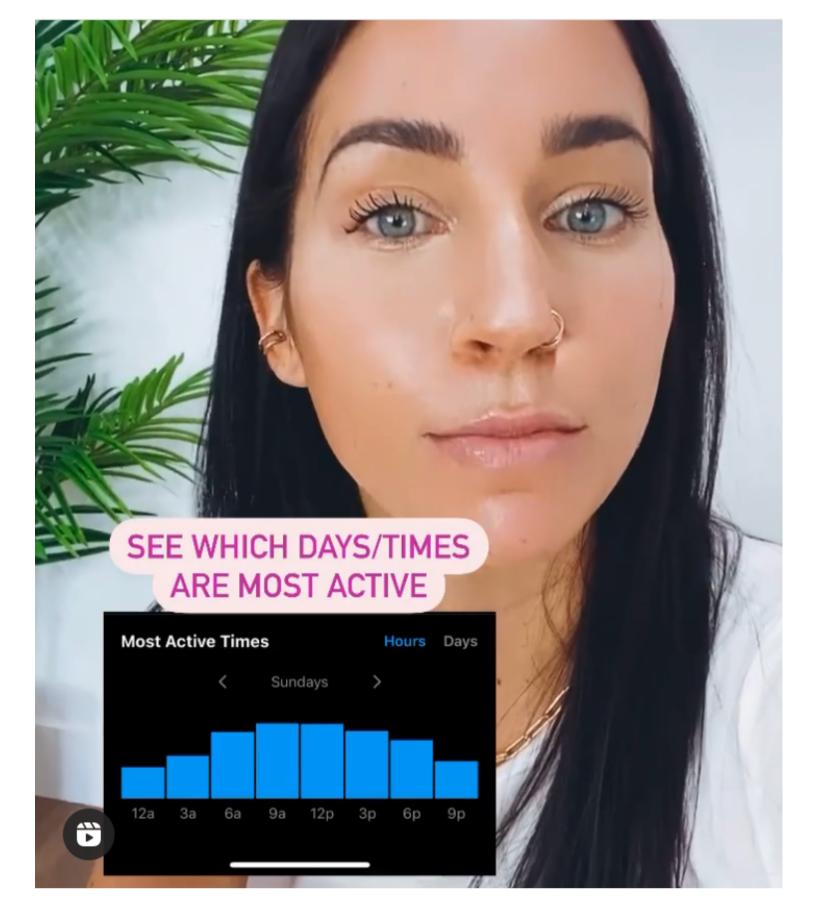
Share Tips

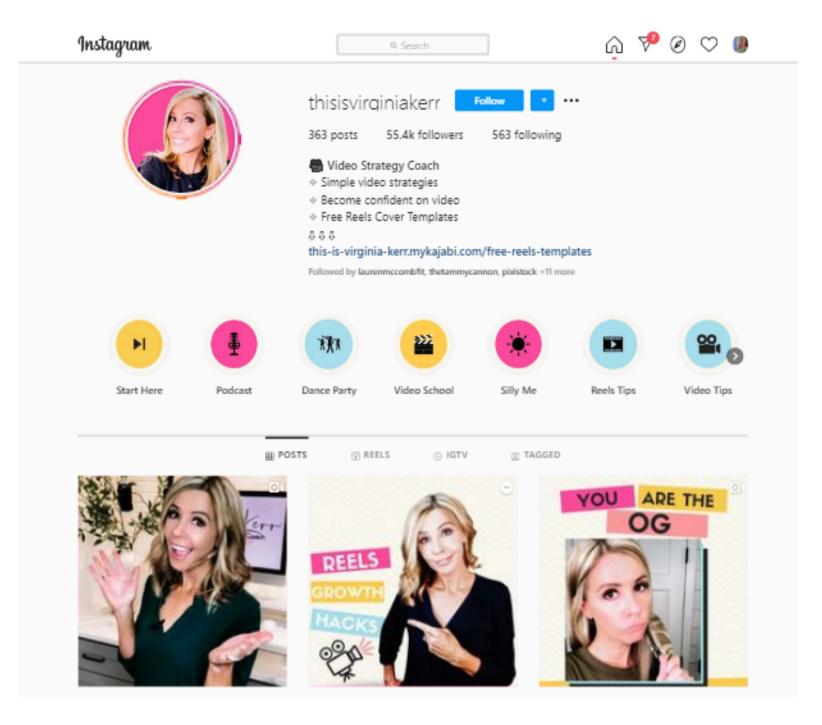


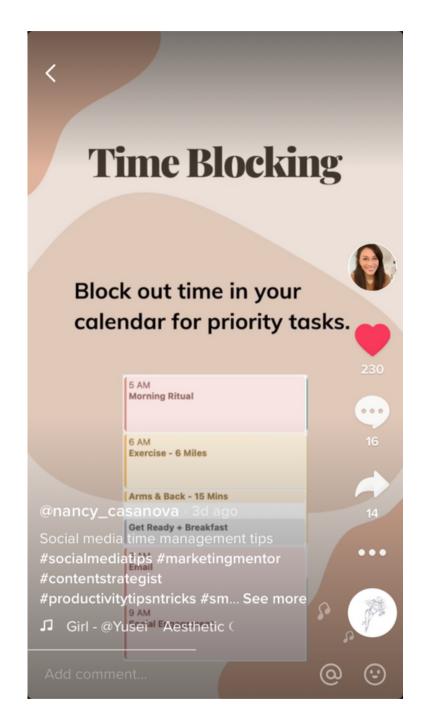


LAKEGEORGE.COM

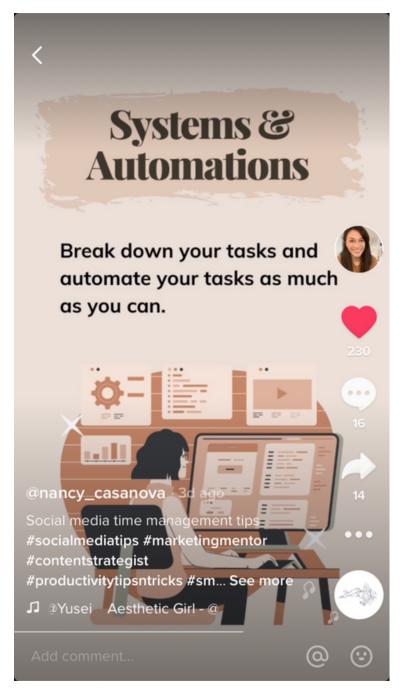
Best Places in Lake George for Lakeside Drinks, Day or Night , L0212



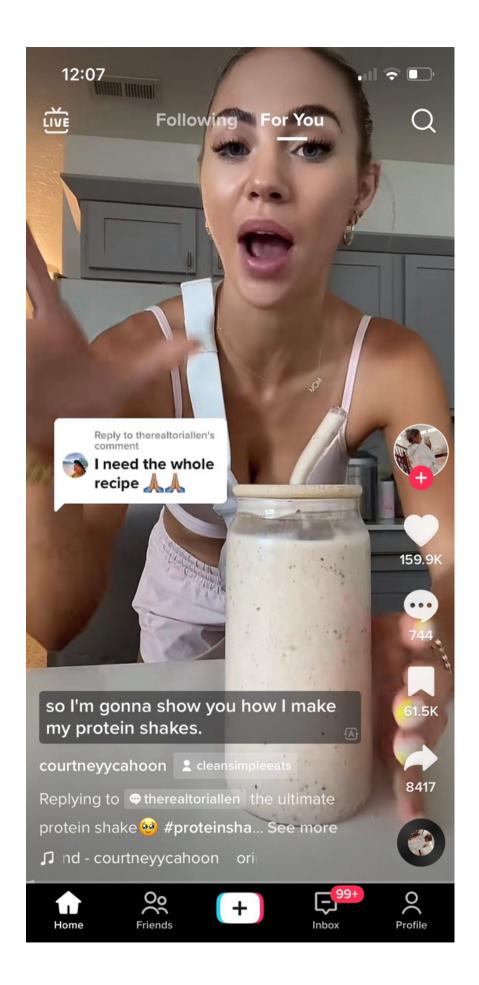


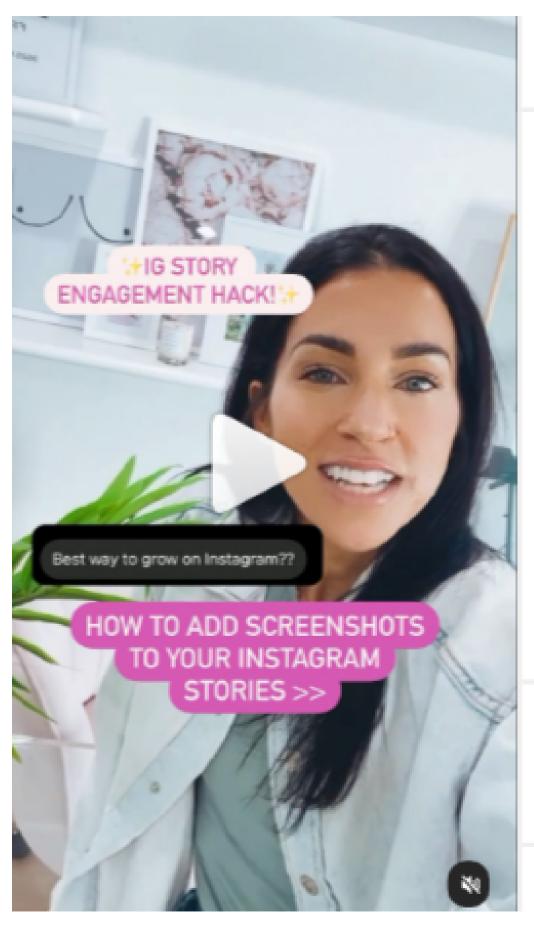














rebellenutrition • Follow Original Audio



rebellenutrition ADD SCREENSHOTS TO YOUR INSTAGRAM STORIES 4 TO INCREASE ENGAGEMENT!

This is one of my fave tips for working smarter not harder >> I take any FAQ's I get in the DMs, screenshot them, and then answer to share on my stories so that my ENTIRE audience benefits (not just 1 person!) Hint: lots of people have similar questions but few are willing to ask - this helps increase engagement + provide value to your audience!

Let me know how this works for









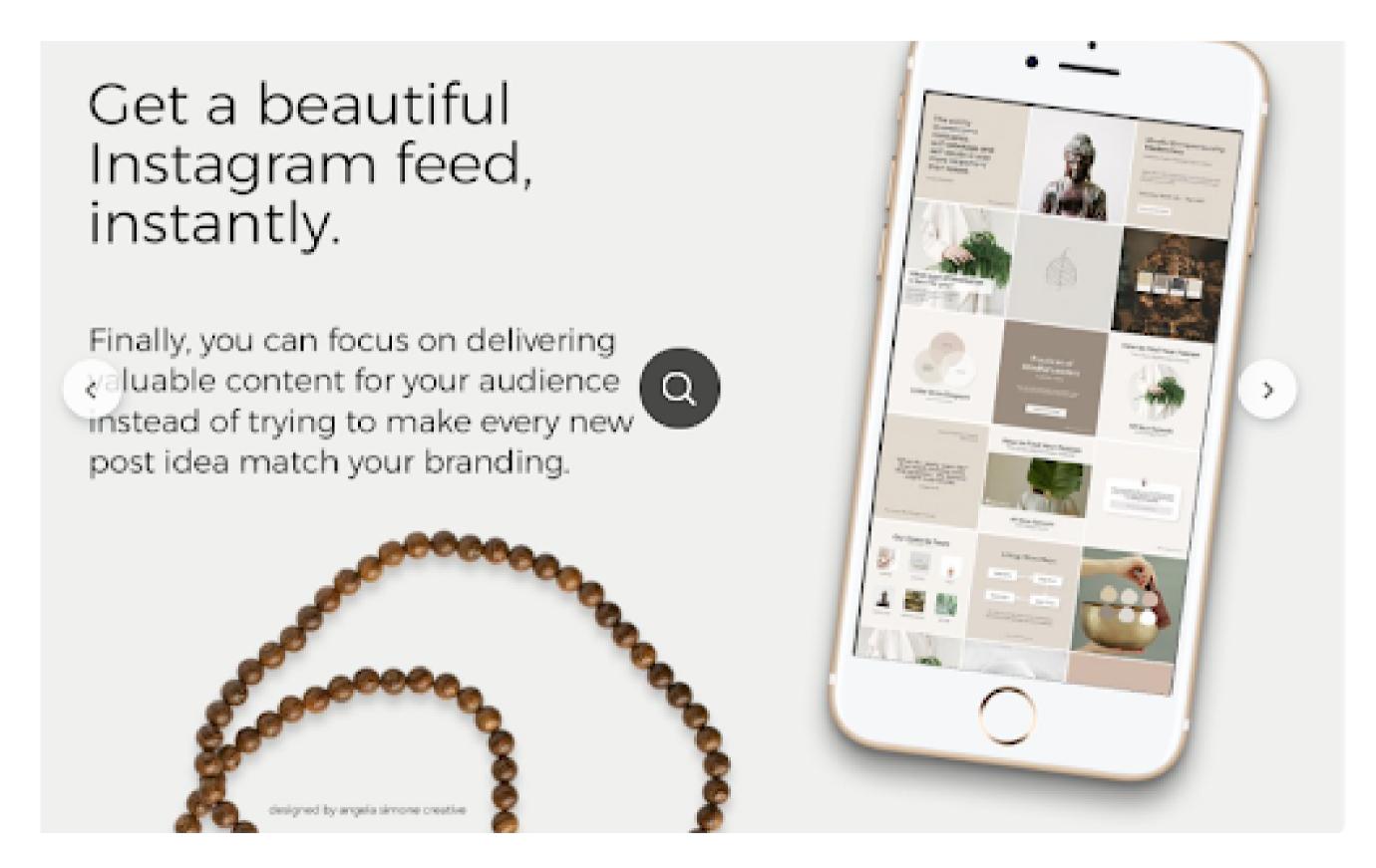
Liked by amberlybucci and 4,544 oth

JANUARY 28



Add a comment...

Creative Market



 \wedge

 \wedge











Filters

Style

- Minimalist (3.9K)
- Modern (2.7K)
- Simple (1.9K)
- Animated (1.9K)
- Aesthetic (940)
- Elegant (940)
- + View more

Theme

- Sale (1.1K)
- Pink (980)



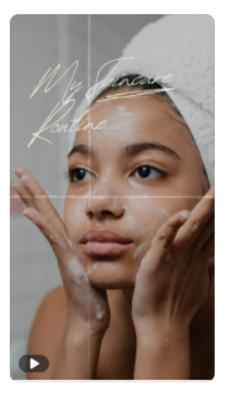




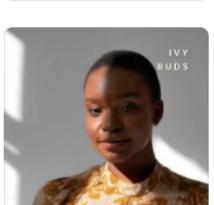






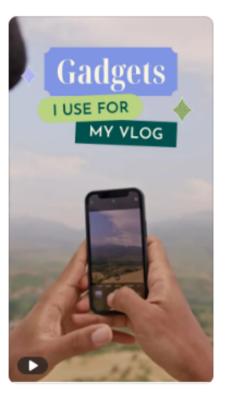


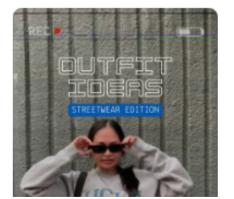






















AnswerthePublic.com



- -Facials for men
- -Facials for hyperpigmentation
- -Facials for rosacea
- -Facials for acne scars
- -How to prep for a facial
- -Facial for dry skin
- -Do facials actually work

Customer Video Testimonial



Jacksonville Wedding DJ Reviews the Best DJs in Florida with The Jeff Bell Experience

83K views • 1 year ago



The Jeff Bell Experience

Are You Looking Jacksonville Wedding DJ Near You?? Checkout Our Jacksonville Wedding DJ Reviews. We are rated the Best ...

Share Video Testimonials



Search



RodGeeks RG-42 Testimonial #1

Schedule a Video Shoot!



Video Tools

- -InShot
- -iMovie
- -Fiverr
- -Canva
- -TikTok
- -Reels



•••

Add GIFs Geo Tag Location Add up to 10 Hidden Hashtags Engagement Stickers (Poll, Q's) Start a Conversation React & Reply to Stories BeRELATABLE! Show Up Consistently @sweetersocial





(SweeterSocial)(

Boost Engagement & Growth

BE SOCIAL!

How do you Boost Your Following?

- 1) Like/Comment on other pages posts
- 2) Follow influencers in your niche and share their content
- 3) Respond to your followers
- 4) Post your social media in your print advertising
- 5) Add social media to your email signatures/business cards
- 6) Add a sign in your storefront with your social media icons/content
- 7) Run a contest
- 8) Share valuable content that benefits others
- 9) Comment in relative Facebook groups
- 10) Comment in relative LinkedIn Groups with a link to valuable information
- 11) Advertise
- 12) Give away something for FREE!

Like, Follow and Engage with Others

- Business Partners
- Chamber of Commerce
- Related Facebook/LinkedIn Groups
- Customers
- Influencers
- Follow Hashtags
- Reviews



Unified Beerworks is at Unified Beerworks.

6 mins · 🗘

It's a gorgeous day outside, and the patio
@unifiedbeerworks beckons! Come hang with us, and
cure your midweek blues!

If you're heading to @saratogaracecourse tomorrow, don't forget your cans of Samurai Hipster to go! We'll also be open between 11a - 1p for to-go sales Thursday and Friday!



Tag other businesses in your posts (@business)

100 Questions to Ask on Social Media to Get the Conversation Started



Gratitude Questions

- What are you most thankful for today?
- Who do you most admire in your life?
- What is one way someone has helped you this month?
- Who made a difference in your life

Nostalgia

- What was the best book you ever read?
- What was the best vacation you've ever been on?
- When you were young, what did you want to be when you grew up?
- What was your first job?

LEVERAGE OTHER AUDIENCES

Influencer Marketing

Send Message

Invite your friends to like this Page

Mancy Rudolph McDonald and 128 other

See All

See More

1 218,376 people like this

friends like this

(518) 743-9424

Suggest Edits

Send Message

Local & Travel Website

Page Transparency

Page created - July 6, 2008

Facebook is showing information to help you better

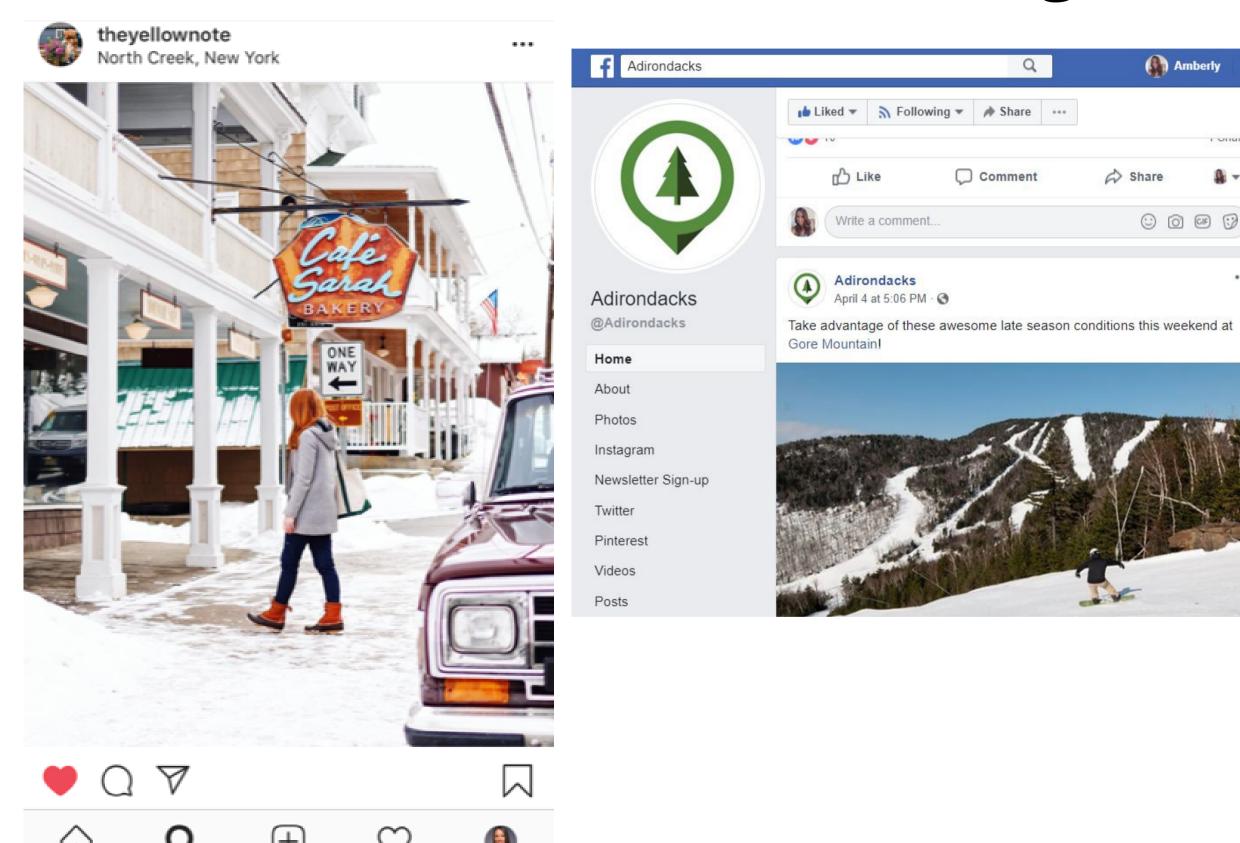
the people who manage and post content.

understand the purpose of a Page. See actions taken by

www.adirondack.net

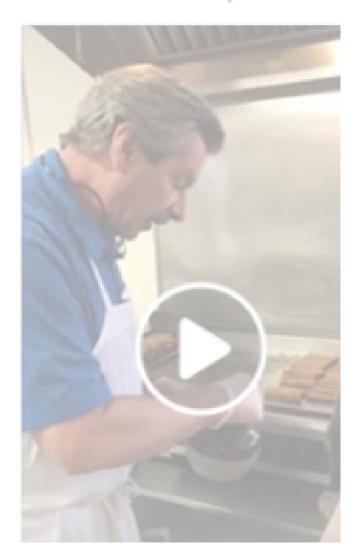
About

3 205,260 people follow this



Facebook Live - Case Study







27,820 Reached 4,226 Clicks

Daily Engagement Checklist

01

Follow 5 new pages that are relevant to your industry

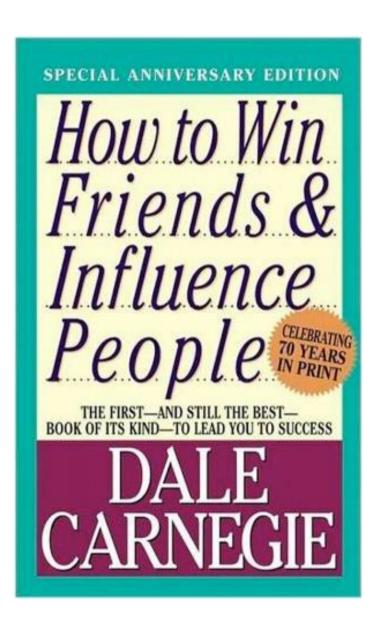
02

Like at least 10 posts from accounts you follow 03

Like posts from new accounts from hashtag research 04

Write 5-10 thoughtful comments in posts

Ask Questions



"You can make more friends in two months by becoming interested in other people then you can in two years by tring to get other people interested in you."

Run Contests



THE EXPERIENCE OF A LIFETIME

Join the Yoga Fit Team at their exclusive 7-day full immersion yoga retreat in Costa Rica. 8 luxury suites with ocean views, infinity pool, private chef and a team of certified instructors help you reconnect with yourself and nature around you.

To enter, simply fill out the form with your name and email address.

Contest Duration: November 12 - December 12, 2017
Winners will be announced on our Facebook Page:
December 15, 2017

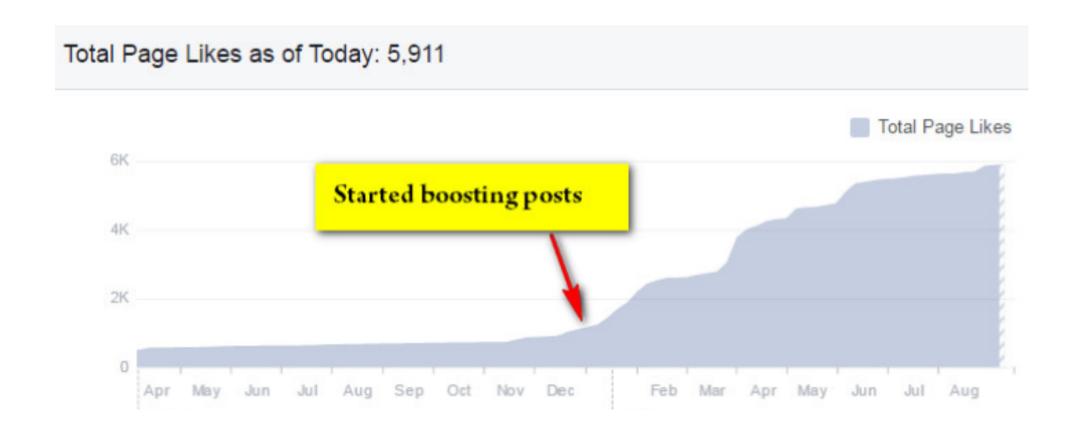
Retreat Dates: January 12-20, 2018



Fir:	st Name *
Las	st Name *
Em	ail Address *
	I have read, accept, and understood the Official Rules & Regulations*
	ENTER NOW!

TARGETED ADS

Boost Posts - Case Study



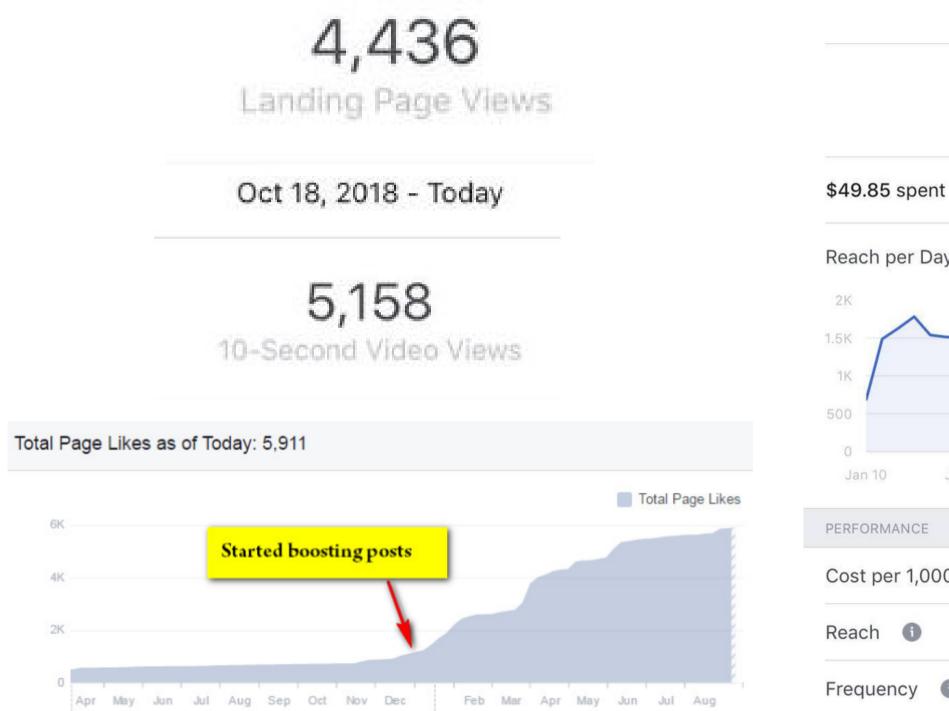
This client had very little engagement on their Facebook page. Once we started to boost posts, fans, engagement and sales increased dramatically.

Targeted Advertising

- -Age
- -Gender
- -Location
- -Website Visitors
- -Email List Subscribers
- -Fans
- -Friends of Fans
- -Interests
- -Competitors
- -Birthdays
- -Engaged fans



Facebook Ad Results





FACEBOOK ADS



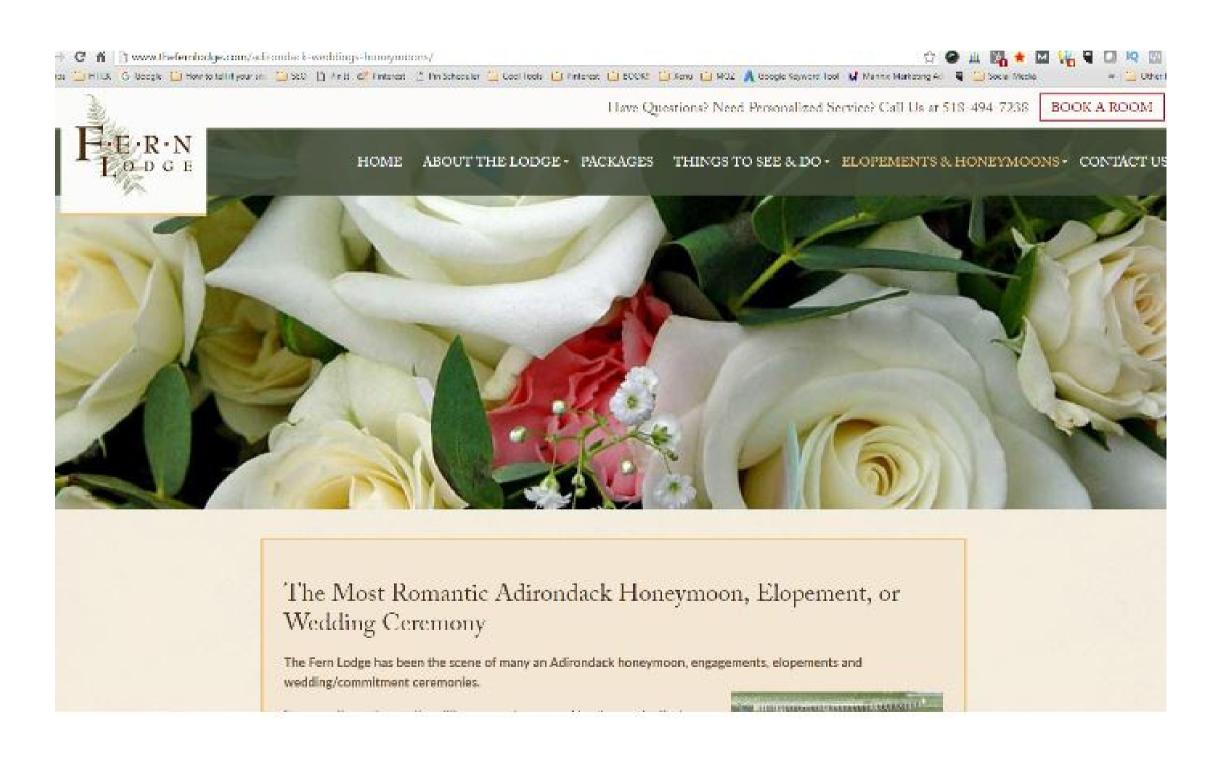
More Reach -> Exposure -> Website Traffic

=

MORE SALES

55555

Retarget Website Visitors w/ Ads



Target Friends of Fans



Hey y'all it's Chili Week at Superior Cantina and we have some delicious specials. Chili Cheese Nachos, Chili Cheese Fries, Texas Chili over Rice and a Salsa Verde White Chicken Chili! Come in this week and try them out!!!



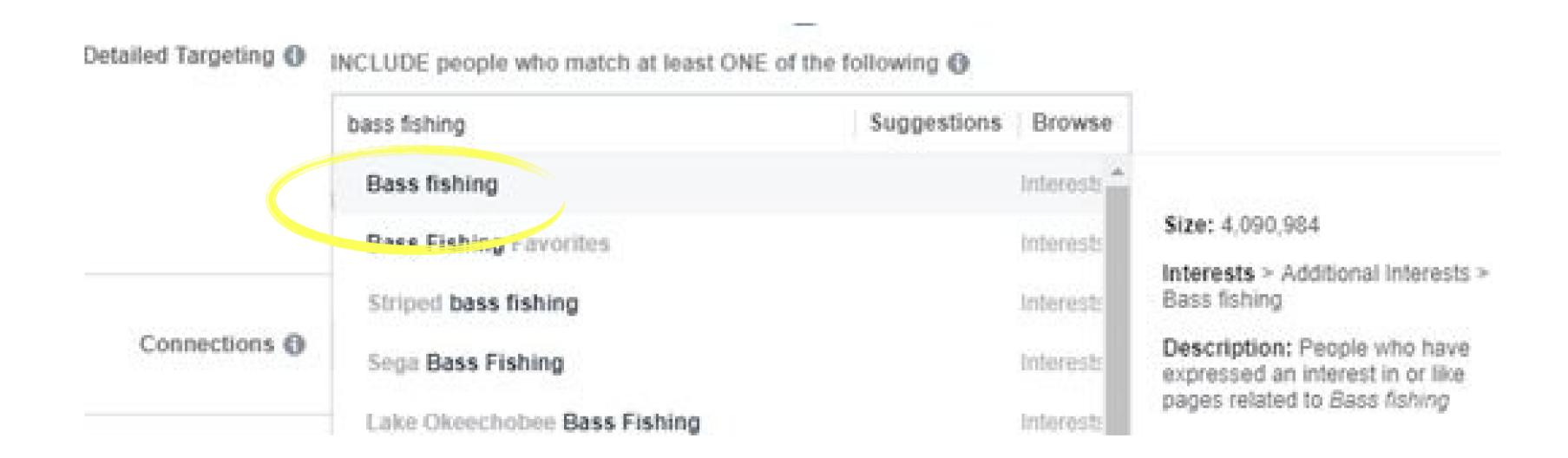
Facebook Ad Results

Reach	Impressions ↓ •	Cost per result 🐰	Amount spent -
93,830	711,118	\$26.02 Per Messaging Conv	\$12,230.72
34,328	105,492	\$0.10 Per Post Engagement	\$400.00
35,705	95,702	\$2.08 🗵 Per Landing Page	\$1,000.00
42,160	83,735	\$0.06 Per Post Engagement	\$250.00
37,672	75,491	\$0.07 Per Post Engagement	\$250.00
23,880	50,200	\$0.10 Per Post Engagement	\$200.00
8,288	39,728	\$0.43 Per Post Engagement	\$200.00
6,348	35,246	\$0.25 er Post Engagement	\$200.00
12,080	30,10	\$0.02 Cost per ThruPlay	\$200.00
7,445	27,728	\$38.46 Per Messaging Conv	\$500.00
7,311	26,898	\$0.33 Per Post Engagement	\$200.00
277,64 ! People		— Multiple conversions	\$25,065.08 Total Spent

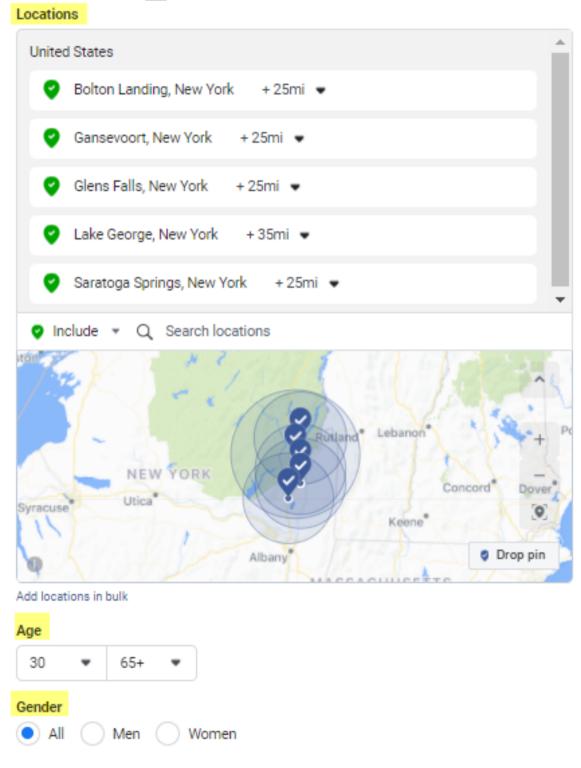
Facebook Ad Results

Insights	See All
Last 28 days : Jan 12 - Feb 8 ▼	
People Reached	38,975 \$15808%
Post Engagements	1,930 •2283%

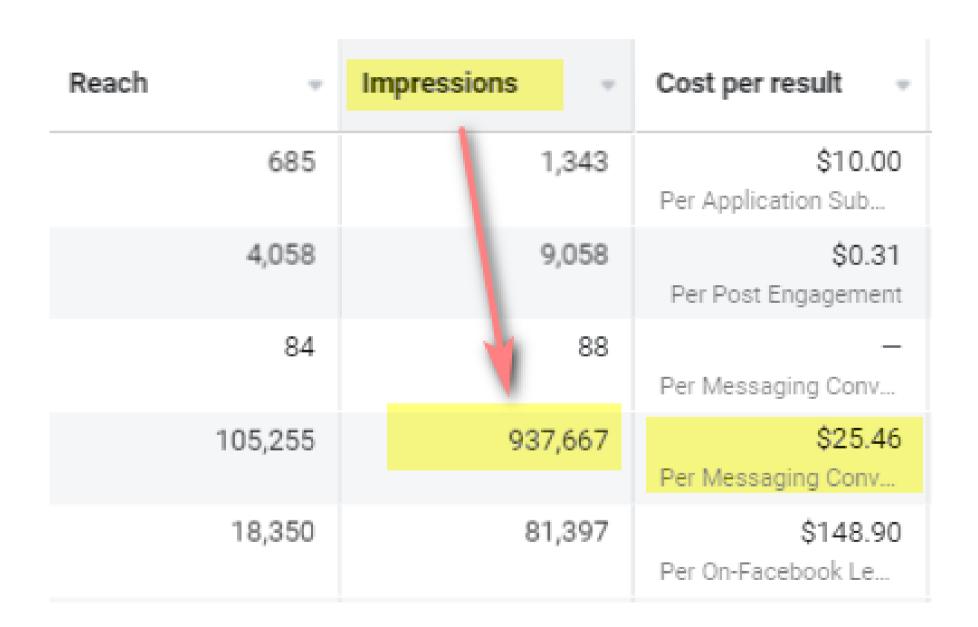
Laser Target Your Ideal Customer



Target People in a Local Area



Facebook/Instagram Ad Results









Planning a wedding this year? We offer beautiful Tipi rentals throughout New York and New England. Our Nordic Tipis make the perfect setting for your event, allowing you to create a stunning and unique venue for 5 to 500 guests. Guests will rave about your Tipi wedding for years to come.

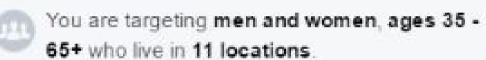
Have questions? Send us a message online or give us a call! Let's plan your dream wedding. (518) 419-6824 Whttps://event-in-a-tent.com/



EVENT-IN-A-TENT.COM Magical Tipi Weddings Luxury Tipi Rental for Weddings,...

LEARN MORE

Facebook Ad Case Study



Show full summary

- This promotion ended 22 days ago.
- Your total budget for this promotion is \$50.00.
- Only the person who boosted this post can edit it.

293 Engagements 6,478 People Reached [7] \$50.00 Total Spend [7]

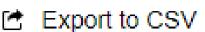


Elements of High Converting Facebook Ads

- Call-to-Action
- Urgency
- Eye Catching Photo
- Targeted Ad
- Offer

Facebook Custom Audiences (Facebook Pixel Needed)

- 1. Lookalike Audiences Audiences with similar demographics of your current customers. (Upload up a list of current customers.)
- 2. Email List Targeting Retarget your subscriber list. Retarget past customers who have bought specific products. Retarget your "biggest purchaser"
- 3. Website Retargeting Target warm leads. Retarget people who have previously landed your site
- 4. Specific page Target people who have visited the specific product page but didn't purchase.
- 5. Interest Targeting Target people based on their interests.(Ex: gluten free products, gluten free gifts, yoga, sustainable living, etc.)
- 6. Location Targeting Target people based on their locations.
- 7. Engaged Users Anyone who has ever liked, commented, or shared any of your posts on Facebook or Instagram.
- 8. Friends of fans A person is most likely to engage with your ad or page if their friends have.
- 9. Facebook Connections Targeting Target people that are friends of people that like your page. When the ad shows up, it will show that their friend has liked like your page, adding social proof





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People also search for Hide Section Related Suggestions Questions Prepositions Comparisons			
Keyword	Vol	СРС	SD
facials near me	246,000	\$3.95	44
facials spa	74,000	\$2.46	54
spa for facials	60,500	\$2.49	35
facials for eczema	60,500	\$5.57	69
facials for dark spots	33,100	\$1.67	54
ice facials	33,100	\$0.43	57
facials spa near me	27,100	\$3.31	38
vampire facials	27,100	\$1.76	70



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The \$450 Contouring Facial Celebrities Swear By | Beauty Explorers | Beauty Insider

5.9M views • 2 years ago

Beauty Insider 🔮

Biba de Sousa is a celebrity esthetician located in Beverly Hills, California. She customiz...



Cleansing | Lymphatic Drainage | Extractions |...

5 moments V



Instant Relaxation: Acne Scar Smoothing Facial + Blackhead Extractions + Hair Combing

861K views • 4 months ago



MadeyWadey 180

Hey Skin Junkies! Welcome back to Complexions by Jade, my esthetician skincare serie...



Avena Sativa (Oat) Seed Water helps calm dry and... 5 moments 🗸



Summer Glow Facial w/ Microdermabrasion | GlamByLiaLeigh

365K views • 1 year ago



Summer Glow Facial w/ Microdermabrasion | GlamByLiaLeigh AMAZON STORE : https://...



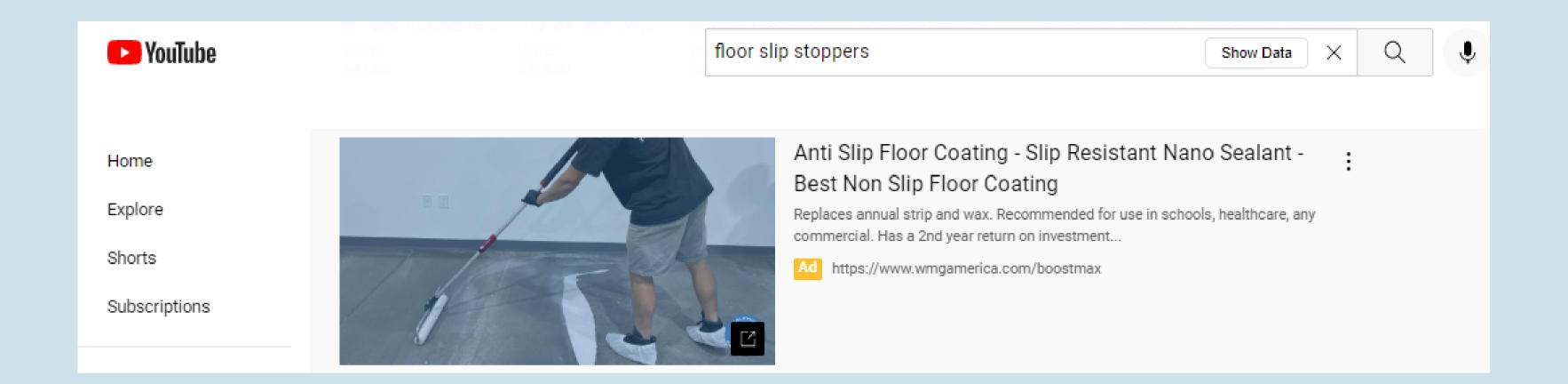
Lira Clinical Bio Enzyme Cleanser | Lira Clinical Ice... 7 moments 🗸

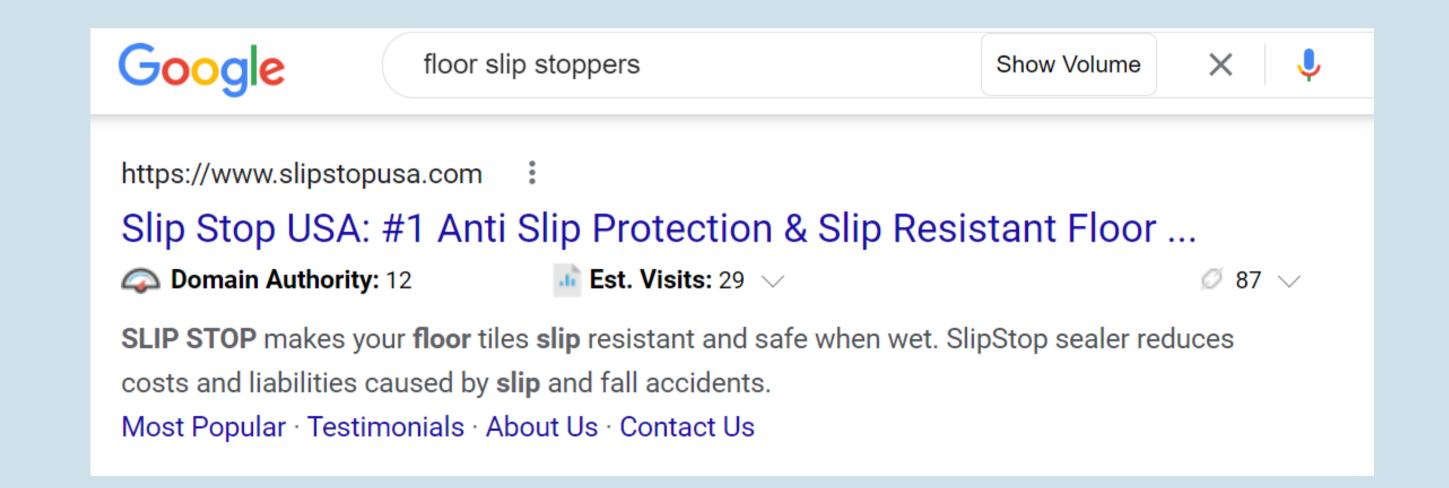


Energetic Crystal Facial: Brightening Dark Under Eyes, Deep Hydration, Meditation Massage & More

143K views • 3 months ago







BEST PRACTICES INCLUDE:

Get visual: Develop social graphics that provide basic information in a creative way. This will grab attention in a way plain text can't.

Engage: Use event-specific and topical hashtags, and mention the event host or fellow speakers to create engagement around your content.

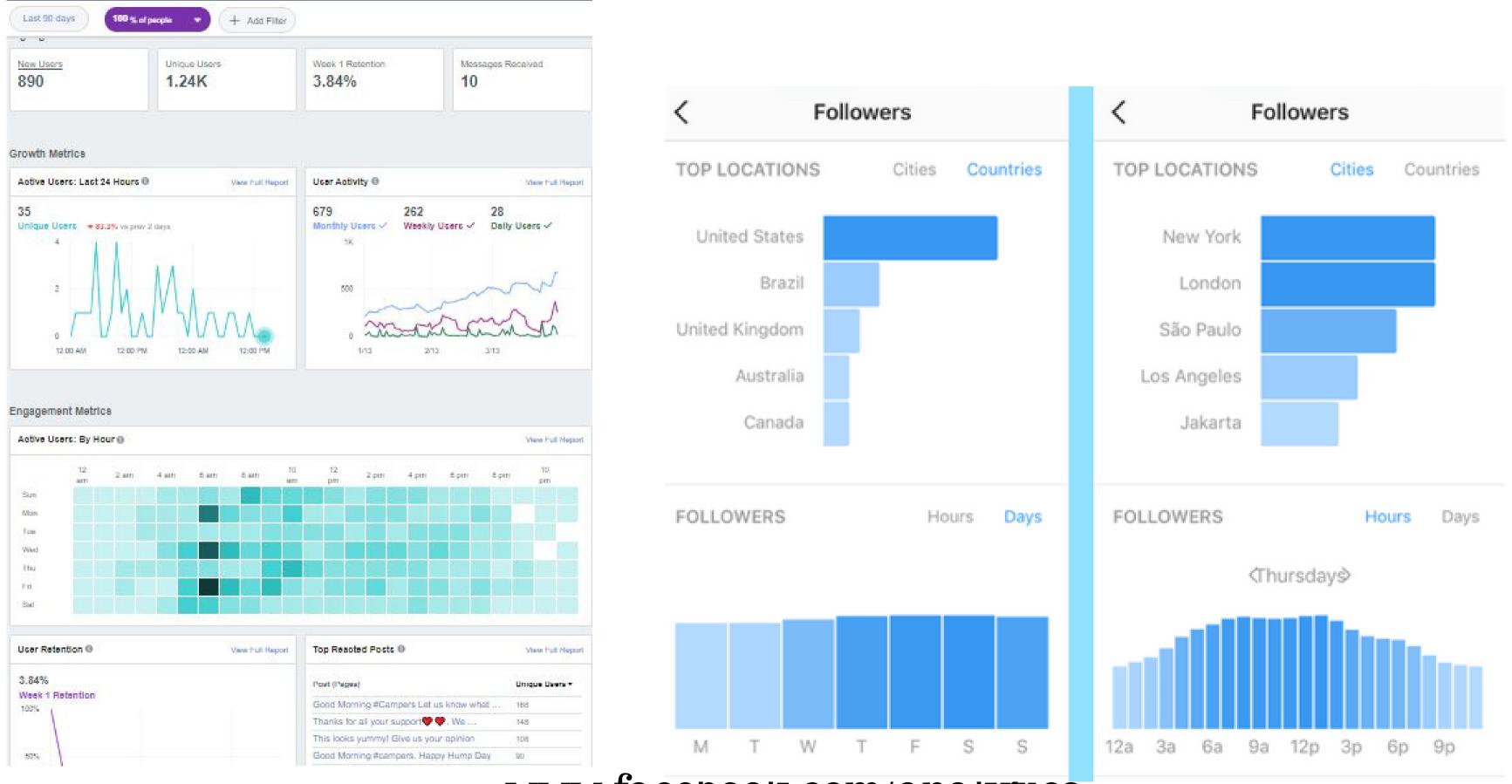
Drive Participation: Where can your audience sign up or learn more? Provide a link as a call-to-action.

Deliver Valuable Insights:

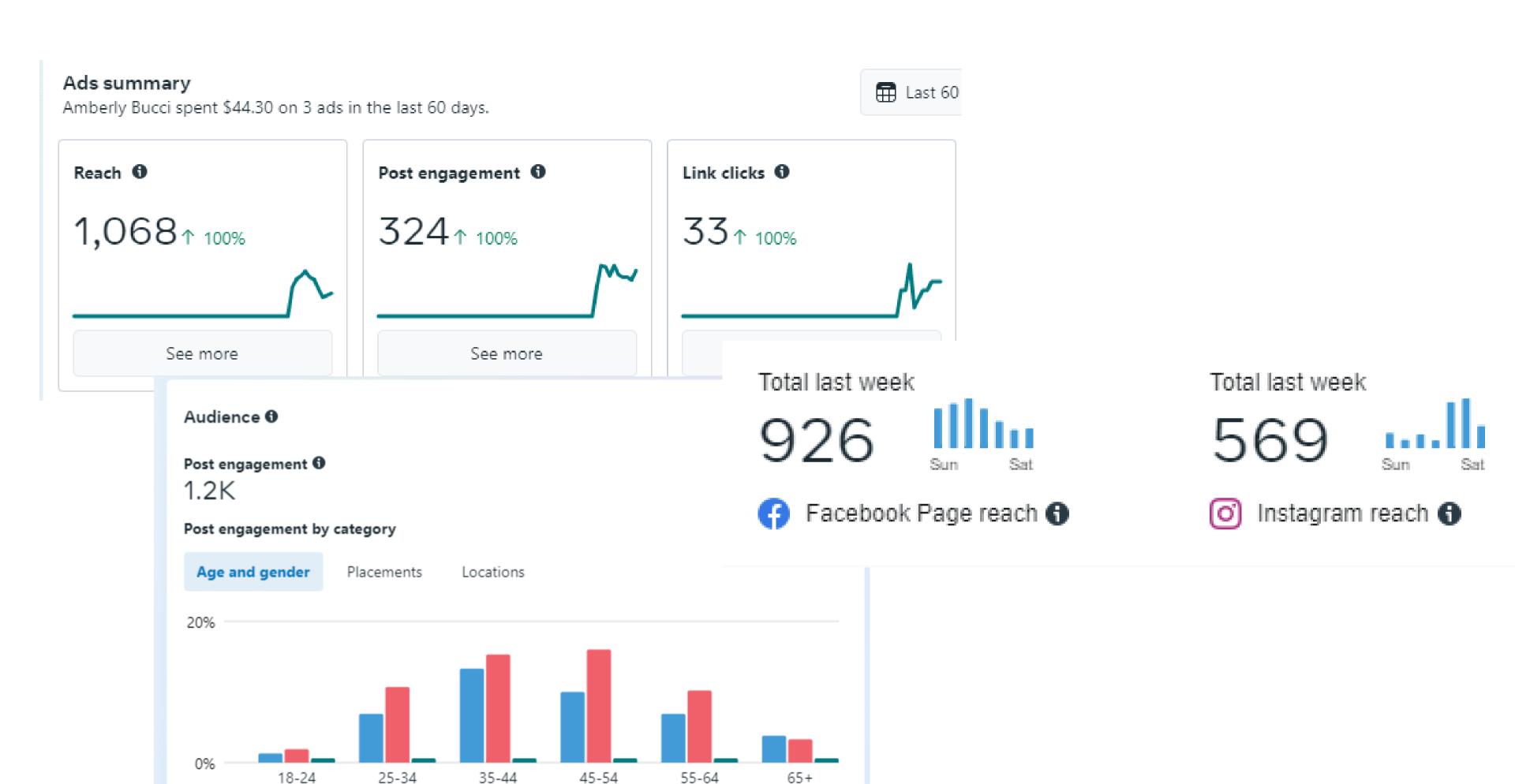
Use Hashtags: Always use relevant event hashtags to drive traffic to your posts.

Analyze Your Results

Facebook Analytics



www.facebook.com/analytics



Unknown

Women

Men

Top-performing organic posts

Here are posts that have performed well over the last 90 days. Understanding what's working can help y keep up the great work.

Highest reach on a post (i)



Facebook post

The Social Media Workshop

Sep 9, 2022, 12:19 PM

This post reached **793**% more people (634 people) than your median post (71 people) on Facebook.

Highest reactions on a post (i)

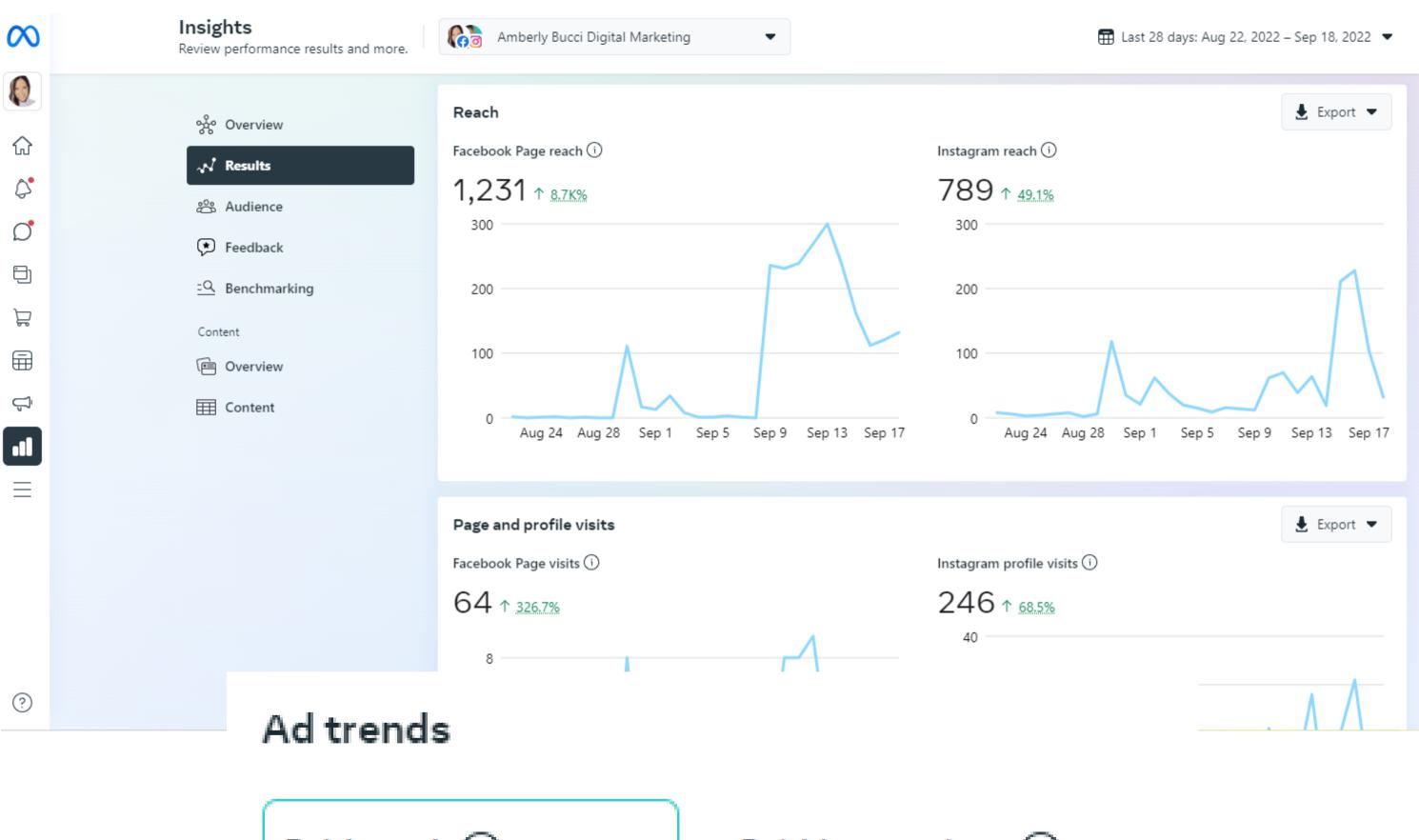


Facebook post

In August, my business turned 4! I'm incredibly grateful for m...

Aug 30, 2022, 11:13 AM

This post received **550**% more reactions (13 reactions) than your median post (2 reactions) on Facebook.



Paid reach (i)

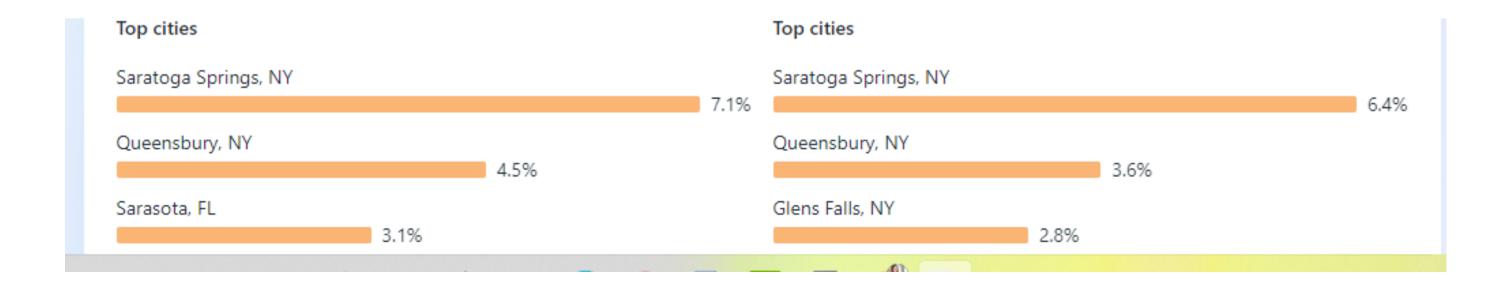
1,068 ¹ 44.5%

Paid impressions (i)

44.5% **2,217** ↑ 134.9%

Online store sessions by s source	View report	
Facebook	72,095	↑ 315%
Instagram	15,770	↑ 486%
Pinterest	1,333	↑ 9,421%
Youtube	535	↑ 61%
Facebook Messenger	2	↓ 60%

Sales by social source		View report
Facebook	\$178,010.88	↑ 766%
Instagram	\$27,657.50	↑ 715%
Pinterest	\$398.52	-



SOCIAL MEDIA

PROPOSED TIMELINE FOR 2022

SEPTEMBER

Review notes
Create a Social Media Strategy
Create a Media Library

OCTOBER

Create a content calendar

Stick to a consistent posting schedule

NOVEMBER

Test targeted ads

DECEMBER

One video shoot
One photo shoot

Social Media Tips

- Develop a plan! (Social Media Strategy)
- Create a content calendar
- Schedule posts ahead of time
- Be Social! Engage with your followers
- Educate, Entertain, Inspire
- Target ads to your ideal audience
- Test, test, test!
- Measure results, optimize, & repeat



Social Media Audit



Let's Connect!

www.amberlybucci.com AmberlyBucci@gmail.com (518) 307-8106



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