## 2021

# DIGITAL MARKETING SERVICES

**Creative and targeted** online marketing strategies.

AMBERLY BUCCI LLC

Thank you for your interest in digital marketing services. Please see attached media kit and let me know if you have any questions!

I look forward to the opportunity to help you grow your business online.

Sincerely,

### Amberly Bucci

Digital Marketing Strategist (518) 307-8106 <u>www.amberlybucci.com</u>



Amberly Bucci

DIGITAL MARKETING

## OVERVIEW

### MISSION

To help businesses leverage the power of the web to build awareness, connect with customers, boost website traffic and visibility, and increase overall revenue.

### SERVICES

- Social Media Marketing
- SEO
- Strategy Plans
- Training & Consulting



DIGITAL MARKETING







### SOCIAL MEDIA MARKETING

### **SEARCH ENGINE OPTIMIZATION**

### **STRATEGY PLANS**

### TRAINING



# PRICING

### SOCIAL MEDIA

- Social Media Strategy \$2000
- Ad Campaigns \$1200+/monthly
- Monthly Management \$800+/month
- Custom Video Audit \$250

### SEO

- SEO Strategy \$2500
- Monthly Management \$1000 \$3000/month

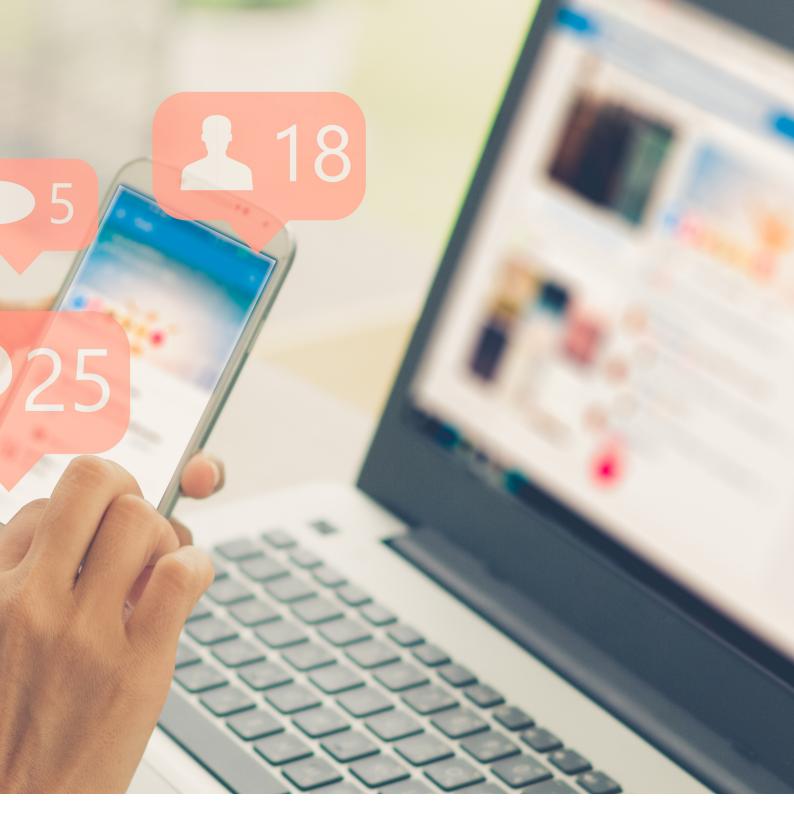
### STRATEGY PLANS

• Comprehensive Audit & Plan - \$3000

(Topics include: Social Media, SEO, Content, Video, Email, Blogging, PPC, & Influencer Marketing)

### TRAINING

- The Digital Marketing Workshop (1-Day LIVE event) \$199
- 8-Week Online Course \$499
- 1/2 Day, 1 Day, 2 Day Workshops Custom
- Training Bundle \$400
- Consulting \$150/hr



# SOCIAL MEDIA MARKETING

# SOCIAL MEDIA

#### SOCIAL MEDIA MARKETING STRATEGY – Facebook, LinkedIn, Instagram, YouTube, Pinterest, TikTok

\$2000 (One time fee)

I will create a custom, actionable social media plan that will give you clarity and guidance on how to boost engagement, leads, traffic and conversions via social media.

#### Your step-by-step strategy will include:

- A complete audit of existing pages (or recommendations for brand new pages)
- 30 sample content ideas
- Tips for advertising to your ideal customers
- Recommended custom audiences to target
- Social media management workflow
- Editorial calendar recommendations
- Tips to increase engagement
- Tips to boost followers
- How to measure results and ROI
- Sample competitor posts
- Includes 2-hour presentation and consultation to review strategy plan + next steps

-Includes 4 channels. Additional channel \$500 each. -Additional social media consulting time is billed at \$150/hour.

# SOCIAL MEDIA

#### MONTHLY SOCIAL MEDIA MARKETING MANAGEMENT

Facebook & Instagram - Starts at \$800- \$2,000/month

This is an ongoing social media management program which includes:

- Competitor analysis & audience research
- In-depth research on industry and products & services sold
- Profile setup and optimization
- Monthly editorial calendar
- Writing, scheduling, and publishing posts (posts, stories, reels)
- Monitoring all posts
- Engagement with fans on page and via messenger
- Hashtag strategy
- Communication with client (Includes 1 hour of email communication & phone calls.)
- Monthly report that highlights work completed, results and plan moving forward

\*Advanced targeted advertising budget is separate (recommended budget \$200 per month to start)

## SOCIAL MEDIA MARKETING TRAINING BUNDLE

- 1 hour LIVE training via Zoom followed by 30 minute Q&A
- PowerPoint Presentation + slides for you to keep
- Audit w/ 20 custom suggestions to improve your presence on social media
- Helpful checklist

## MASTER YOUR SOCIAL MEDIA MARKETING SKILLS

Learn today's best practices to help boost your business on social media.



### AVAILABLE TRAININGS

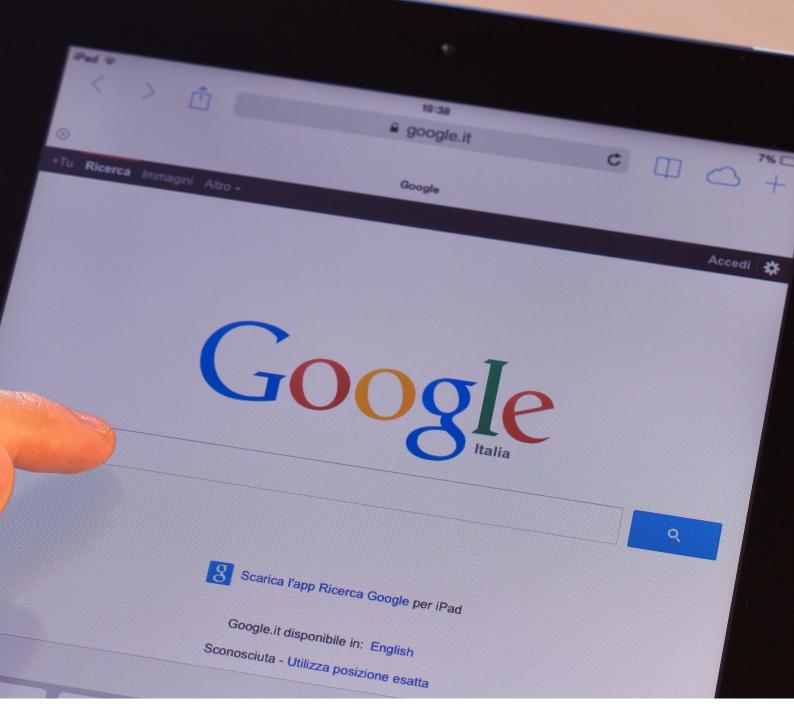
Facebook
Instagram
Pinterest
LinkedIn
TikTok
YouTube

# VIDEO AUDIT

I will analyze your online presence and record a custom video with 20 specific recommendations to grow your business online!

#### Tips will cover:

- Website Optimization
- Social Media
- Lead Generation
- SEO
- Blogging
- Email
- Video
- and more!



# SEARCH ENGINE OPTIMIZATION (SEO)

## **SEO** (SEARCH ENGINE OPTIMIZATION)

#### **MONTHLY SEO**

Basic: \$1,000/month (10 hours) Advanced: \$1,500 / month (15 hours) Platinum: \$2,500 / month (20 hours)

Search Engine Optimization is the process of boosting your website to the top positions in the search engines. SEO is a powerful way to build your online presence, drive qualified traffic to your website.

Example target keywords: Within 5 mi Top rated bing Open now INDIAN BEACH SHORES Terry's Plumbing, Air and Energy, Inc "Sarasota plumber" Aqua Plumbing & Air "Sarasota FL plumber?" Map data ©2021 INEGI Professional Plumbing & Design, Inc "Sarasota plumber company" 4.8  $\star \star \star \star \star$  (267) · Plumber "plumbing serices Sarasota Florida 10+ years in business · Sarasota, FL CALL Closed · Opens 8AM Terry's Plumbing, Air and Energy, Inc 4.4 ★★★★★ (70) · Plumber 0+ years in business · Sarasota, FL CALL Open 24 hours Aqua Plumbing & Air 4.9 ★★★★★ (537) · Plumber 45+ years in business · Sarasota, FL CALL Open 24 hours More businesses > https://www.billtheplumber.com : Bill The Plumber: Sarasota Plumber

> Leave all your plumbing needs to Bill The Plumber! ... Recognized for our excellent plumbing services in

Q 🔒 sarasota fl plumber

## SEO (SEARCH ENGINE OPTIMIZATION)

#### MONTHLY SEO

SEO strategies implemented throughout the program include:

- Keyword research and analysis
- Competitive analysis
- Implementation of targeted keywords throughout on-page copy and metadata
- Interlinking between pages to encourage traffic flow within site
- Image optimization techniques
- Content marketing strategies
- Google Console set up
- Google Analytics set up
- Development of an optimized 404 page
- Content markup using appropriate schema
- Blog posts / Interviews
- Creation of targeted calls-to-action
- New page development
- Addition of new landing pages as needed
- Google My Business page optimization and plan to build reviews
- Alt tag optimization to help your products get
- found in Google Image Search
- Google Analytics data analysis and goal tracking set up to track purchases
- Assistance with editorial calendar and blog posts
- Monthly reports of results and plan for the following month



# STRATEGY PLANS

# SEO STRATEGY

#### **SEO Strategy**

\$2500 (One-time fee)

It's crucial for businesses to have a defined SEO strategy. I will create a custom, actionable SEO plan that will give you clarity and guidance on how to boost visibility, rankings, website traffic, leads, and sales via the search engines.

#### Your step-by-step strategy will include:

- 1 hour Discovery Call session
- A complete audit of existing content (dev site)
- Audience Insight
- Persona Development
- Map the customer journey
- List of Content Topics
- Recommended Target Keyword list
- Technical SEO Issues
- Competitor Analysis
- List of Content Formats (Whitepapers, lead magnets, etc.)
- Google Analytics and Google Console Data analysis
- Tips to build backlinks to improve authority
- Includes 2 hours consultation to review plan + next steps

\*Additional consulting time is billed at \$150/hour.



# TRAININGS

# LIVE WORKSHOP





#### OCTOBER 20, 2021 WESTIN, SARASOTA FL

www.thedmworkshop.com

(Under Construction!)

## VIRTUAL WORKSHOP



### It's Time to Level Up

#### Ready to grow your business to the next level?

The Digital Marketing Workshop is a self-paced course that covers all the fundamentals of

#### online marketing to grow your business.

Whether you are a Digital Marketer looking to improve your skills, a marketing students, business owner, freelancer, entreprenuer looking to grow your small businesses...this is the course for YOU!

#### 8-WEEK VIRTUAL WORKSHOP COMING SOON!



# READY TO BOOST YOUR BUSINESS?

#### LETS GET STARTED!

WWW.AMBERLYBUCCI.COM

## **ABOUT AMBERLY**

Amberly Bucci is an award-winning digital marketing consultant from Upstate NY.

She has helped hundreds of businesses in various sizes and industries grow online.

As an Online Marketing Expert and Speaker, she enjoys helping businesses grow from the ground up, with a specialty in search engine optimization, social media marketing, and custom marketing online strategy plans.

Amberly has a B.A. Degree in Marketing and Public Relations and has over 13+ years of experience in digital marketing. She's worked with hundreds of small businesses as well as large companies such as Walt Disney World, Hilton, Marriott, Six Flags, Stewart's, and Samsung. She's lived and worked in South Korea where she taught English & Marketing courses to corporate executives and CEO's.

She spent 7 years as a Senior Digital Marketing Strategist at one of the top rated SEO agencies in the country (Mannix Marketing), until she branched off on her own to start her own freelancing speaking and digital marketing agency in 2018. Visit <u>www.amberlybucci.com</u> to learn more!



## IN THE MEDIA

<u>Amberly's</u> work has been published in numerous local newspapers and online publications:

2018 Best Social Media Campaign -Saratoga Business Journal

#### MURTEC – Hospitality Technology Magazine



#### **Speaking Engagements:**

- Grow Your Business with Facebook Instagram and Twitter The New York Capital Region Chapter of the American Marketing Association (NYCRAMA) 2013
- Capital Region Chamber of Commerce 'Best Use of Search Retail' Category at 2017
- US Search AwardsTiconderoga Area Chamber of Commerce Announces Small Business Seminars
- Mannix Awarded Best Social Media Campaign Saratoga Today Mannix Captures Industry Award
- The Daily Gazette Albany Vs. Saratoga Chef Challenge to benefit Big Sisters Big Brothers – GlensFalls.com
- "Social Media Insights Revealed" Seminar at SUNY AdirondackSaratoga Jazz Festival Review – Saratoga.com
- 2017 US Search Awards' Shortlist Glens Falls Business Journal
- Amberly Rundell Shares Big Brand Secrets for Twitter and Instagram with NYCRAMA
- Social Media Training New York Small Business Development Center Local Amateur Chefs Make a Name For Themselves for Double H Ranch – Adirondack.net
- 2019 Co-Host Amplify The Social Media Conference
- 2021 The Digital Marketing Workshop



# **GET STARTED TODAY**

#### Let's do this!



## GETTING STARTED IS EASY

Have questions? Let's set up a call to chat.

**Ready to begin?** Send me an email with the services that you'd like. I will follow up with a contract to get started!

www.amberlybucci.com

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DIGITAL MARKETING

